## QUARTERLY REPORT

#### of

### **ISSUER OF EMISSION SECURITIES**

## The Open Joint Stock Company "Siberian Oil Company" Issuer's Code: 00146-A

## for the 2d (Second) Quarter of 2004

Business address: 85 Oktyabrskaya St., Lyubinsky Workers' Settlement, Lyubinsky District, Omsk Region 646160 Mailing address: 4 Sadovnicheskaya St., Moscow 115035

Information contained in the present quarterly report is subject to disclosure in accordance with the laws of the Russian Federation on securities

President \_\_\_\_\_\_ E. M. Shvidler

13 August 2004

Chief Accountant \_\_\_\_\_ E. N. Sukharkova

L. S.

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## INTRODUCTION

The full corporate name of the issuer: **The Open Joint Stock Company "Siberian Oil Company"** 

The shortened name: OAO "Sibneft"

The business address and mailing address of the issuer and contact telephone numbers Business address: 85 Oktyabrskaya St., Lyubinsky Workers' Settlement, Lyubinsky District, Omsk Region 646160

*Mailing address:* 4 Sadovnicheskaya St., Moscow 115035 Tel.: (095) 777-3126 Fax: (095) 77731-27 E-mail address: annaK@sibneft.ru The address of the Internet page on which the full text of the report is published: www.sibneft.ru

#### Main data on securities placed

Category and type: **registered ordinary shares** State registration number **1-01-00146-A of 17.06.2003** Nominal value of one security of the issue: **0.0016 ruble** The issue's number of securities: **4 741 299 639 pieces** Size of the issue: **7,586,079.4224 rubles** 

#### Note:

Based on the Federal Commission for Securities (FKCB) Instruction No. 03-1129/p of 17.06.2003, a unification of issues was done on 07.07.2003, thus annulling previously registered issue numbers ( $52-1\pi-0796$  of 17.10.1995 and 1-02-00146-A of 16.12.1998) with the simultaneous assignment to the unified issue of the number 1-01-00146-A of 17.06.2003.

#### Securities circulation data

The shares are included in the following quote lists:

LIST "B," Moscow Interbank Currency Exchange (http://www.micex.ru/). LIST "B," RTS Stock Exchange (http://www.rtsnet.ru/).

The shares are also in circulation at the St. Petersburg Stock Exchange (http://www.spbex.ru/).

#### American Depositary Receipts

A Level I American Depositary Receipt (ADR) Program was carried out in April 1999. The program enables placing in ADRs 8.4% of the total number of shares. One ADR is equivalent to ten shares and the depositary bank is The Bank of New York. The ADRs are trading in the Frankfurt Stock Exchange (http://www.ip.exchange.de/) and the Berlin Stock Exchange (http://www.berlinerboerse.de/). Additional information is available from the Moscow Office of The Bank of New York at +7 (095) 967-3110 (http://www.bankofny.com/).

#### The Register Holder

OAO Registrar ROST Physical address: 18 Stromynka St., Bldg. 13, Moscow, Russia Mailing address: 18 Stromynka St., Bldg. 13, PO Box 9, Moscow 107996 Telephone: +7 (095) 771-7335, +7 (095) 771-7337 Fax: +7 (095) 777-73-34 Internet: http://www.rrost.ru/ E-mail address: rost@rrost.ru

# I. Brief data on the members of the issuer's managing bodies, and data on the issuer's bank accounts, auditor, appraiser and financial consultant

1.1 The members of the managing bodies
THE BOARD OF DIRECTORS:
1. Vice President Potapov, Konstantin Nikolayevich (the Chairman of the Board of Directors) Year of birth: 1956
2. Independent Director Vinchel, Mikhail Genrikhovich
Year of birth: 1961
<b>3. Independent Director Gavrikov, Albert Alexeyevich</b> Year of birth: 1970
4. Independent Director Tyryshkin, Ivan Aleksandrovich
Year of birth: 1973
5. President Shvidler, Yevgeny Markovich
Year of birth: 1964
6. Vice President for Finance Breyeva, Tatyana Alexeyevna Year of birth: 1951
<b>7. Vice President Oif, Valery Aleksandrovich</b> (Ceased functions as a Board member and Vice President for Processing and Marketing from March 18, 2004, on his appointment as the representative of the Omsk Regional Government in the Federation Council) Year of birth: 1964
8. Vice President Poltorak, Yevgeny Yakovlevich Year of birth: 1947
<b>9. Head of the Corporate Policy Department Novikov, V. I.</b> Year of birth: 1945
THE ONE-MAN EXECUTIVE BODY: President Shvidler, Yevgeny Markovich

#### THE COLLECTIVE EXECUTIVE BODY: Management

Consisting of:

- **1. President Shvidler, Yevgeny Markovich** Year of birth: 1964
- 2. Vice President for Finance Breyeva, Tatyana Alexeyevna Year of birth: 1951
- **3. First Vice President Korsik, Aleksandr Leonidovich** Year of birth: 1956

#### 1.2. Data on the issuer's bank accounts

- 1.2.1 Full corporate name: ZAO Raiffeisenbank Austria, Moscow Shortened corporate name: ZAO Raiffeisenbank Austria, Moscow Business address: 17/1 Troitskaya St., Moscow 129090 Taxpayer Identification Number: 7744000302 BIK: 44525700 Correspondent account number: 30101-810-2-0000-0-000700
- 1.2.2. Full corporate name: ZAO Mezhdunarodny Moskovsky Bank (International Moscow Bank) Shortened corporate name: ZAO Mezhdunarodny Moskovsky Bank Business address: 9 Prechistinskaya Embankment, Moscow 119034 Taxpayer Identification Number: 7710030411 BIK: 44525545 Correspondent account number: 30101-810-3-0000-0-000545
- 1.2.3. Full corporate name: Bank WestLB Vostok (Closed Joint Stock Company) Shortened corporate name: Bank WestLB Vostok (ZAO) Business address: 23 Povarskaya St., Bldg. 4, Moscow 121069 Taxpayer Identification Number: 77040373527 BIK: 44525247 Correspondent account number: 30101-810-2-0000-0-000247

- 1.2.4 Full corporate name: Joint Stock Commercial Savings Bank of the Russian Federation (OAO) Shortened corporate name: Sberbank Russia Business address: 19 Vavilova St., Moscow 117997 Taxpayer Identification Number: 7707083893 BIK: 44525225 Correspondent account number: 30101-810-4-0000-0-000225
- 1.2.5 Full corporate name: Joint Stock Bank "Sodeistviye obshchestvennym initsiativam" OAO Shortened corporate name: OAO Sobinbank Business address: 15 Rochdelskaya St., Bldg. 56, Moscow 123022 Taxpayer Identification Number: 7722076611 BIK: 44525487 Correspondent account number: 30101-810-4-0000-0-000487
- 1.2.6 Full corporate name: Foreign Economic Activity Bank USSR Shortened corporate name: Vnesheconombank Business address: 9 Akademika Sakharova Prospekt., Moscow 101999 Taxpayer Identification Number: 7708011796 BIK: 44525060 Correspondent account number: 30101-810-5-0000-0-000060
- 1.2.7 Full corporate name: ZAO KB Citybank Shortened corporate name: ZAO KB Citybank Business address: 8-10 Gasheka St., Moscow 125047 Taxpayer Identification Number: 7710401987 BIK: 44525202 Correspondent account number: 30101-810-3-0000-0-000202
- 1.2.8 Full corporate name: Open joint stock company TRUST Investment Bank (OAO) Shortened corporate name: TRUST Investment Bank (OAO) Business address: 4/4 Kolpachny Per., Moscow 101990 Taxpayer Identification Number: 7705283015 BIK: 44525703 Correspondent account number: 30101-810-1-0000-0-000703
- 1.2.9 Full corporate name: AKB Moskovsky Delovoi Mir (OAO) Shortened corporate name: OAO MDM Bank Business address: 3 Sadovnicheskaya St., Moscow 115035 Taxpayer Identification Number: 7706074960 BIK: 44525466 Correspondent account number: 30101-810-9-0000-0-000466
- 1.2.10 Full corporate name: ZAO BNP Paribas Bank Shortened corporate name: ZAO BNP Paribas Bank Business address: 1 Bolshoi Gnezdikovsky Per., Bldg. 2, Moscow 125009 Taxpayer Identification Number: 7744002405 BIK: 44525185 Correspondent account number: 30101-810-1-0000-0-000185
- 1.2.11 Full corporate name: ZAO Kommerzbank (Eurasia) Shortened corporate name: ZAO Kommerzbank (Eurasia Business address: 14/2 Kadyshevskaya Embankment, Moscow 119017 Taxpayer Identification Number: 7710295979 BIK: 44525105 Correspondent account number:30101-810-3-0000-0-000105
- 1.2.12 Full corporate name: OAO Alfa Bank Shortened corporate name: OAO Alfa Bank Business address: 27 Kalanchevskaya St., Moscow 107078 Taxpayer Identification Number: 7728168971 BIK: 44525593 Correspondent account number: 30101-810-2-0000-0-000593

- 1.2.13 Full corporate name: ING Bank (Eurasia) ZAO (Closed Joint Stock Company) Shortened corporate name: ING Bank (Eurasia) ZAO Business address: 31 Krasnaya Presnya, Moscow 123022 Taxpayer Identification Number: 7712014310 BIK: 44525222 Correspondent account number:30101-810-5-0000-0-000222
- 1.2.14 Full corporate name: KAB Bank Societe General Vostok (3AO) Shortened corporate name: ZAO BSGV Business address: 2 Yakimanskaya Naberezhnaya, Moscow 119180 Taxpayer Identification Number: 7703023935 BIK: 44525957 Correspondent account number: 30101-810-6-0000-0-000957
- 1.2.15 Full corporate name: ABN AMRO Bank A. O. Shortened corporate name: ABN AMRO Bank A. O. Business address: 17 Bolshaya Nikitskaya St., Bldg. 1, Moscow 125009 Taxpayer Identification Number: 7703120329 BIK: 44525217 Correspondent account number: 30101-810-9-0000-0-000217

#### 1.3. Data on the issuer's auditor

Name: ZAO Ernst & Young Vneshaudit Business address: 20/12 Podsosensky Per., Moscow 103062 Tel.: (095) 7559700 Fax: (095) 7559710 Data on the auditor's license:

License number: 004768

Issuance date: 8.02.2002

Expiration date: 8.02.2005

Issuing authority: The Ministry of Finance of the Russian Federation

The financial year (years) for which an auditor has run an independent check:

This auditor has audited the annual financial statement (drawn up in accordance with Russian standards) for the year 2002, the annual and semiannual consolidated financial statements drawn up in accordance with US GAAP standards for 2002, and the semiannual consolidated financial statement for the first half of 2003, drawn up in accordance with US GAAP standards.

Earlier, accounts auditing had been carried out by ZAO Arthur Andersen for the years 1999, 2000 and 2001.

Auditor selection procedures:

Under the Company's Charter, an independent auditor is to be selected by a General Meeting of Shareholders by a majority vote. A holder or holders of at least 2 (two) percent of the voting shares shall have the right to nominate an auditor for approval by the Annual General Meeting of Shareholders. Should there be no such proposals the Board of Directors is entitled to include questions in the General Meeting agenda or candidates in the list of candidacies at its discretion. The Board of Directors shall provide the Meeting of Shareholders with its recommendations on several candidates on the basis of the Audit Committee's opinion.

In accordance with the Regulations of the Audit Committee: the terms ensuring the independence of an auditor are the following restrictions:

- the size of the fee to be paid for audit services provided to the Company has to constitute less than 10% of the income of the auditing firm;
- the Company's auditor may not be a firm of auditors that might earlier have provided it with services for re-establishing book records and drawing up financial statements.

The procedure for fixing the amount of remuneration:

A decision of the Board of Directors on the auditor's remuneration shall be adopted by the majority, on the basis of its Audit Committee's advice.

The existence of significant interests linking the auditor (the auditor's officers) to the issuer (the issuer's officers): *none of such interests*.

The existence of any shares of the auditor (the auditor's officers) in the authorized capital (joint stock or share fund) of the issuer: *the auditor possesses no shares in the authorized capital of the issuer*.

The provision of any borrowed funds to the auditor (the auditor's officers) by the issuer: *the issuer provided no borrowed funds to the auditor*.

The existence of any close business relations (participation in promoting the issuer's products (services), participation in joint entrepreneurial activities, and so on) or of any family ties: *the aforesaid relationships nonexistent between the issuer and auditor.* 

Data on the issuer's officers who are at the same time the auditor's officers (or an auditor): such persons do not exist.

#### 1.4. Data on the issuer's appraiser:

Name: Closed Joint Stock Company "International Valuation Center"
Shortened name: ZAO International Valuation Center
Business address: 21 Novaya Basmannaya St., Bldg. 1, Moscow 107078, Russian Federation
Tel.: (095) 261 91 10, Fax: (095) 267 99 36
E-mail address: invacent@dol.ru
License number: 000002
Issuance date: 06.08.2001
Expiration date: 06.08.2004
Issuing authority: Ministry of Property Relations of the Russian Federation
Information on appraisal services being provided (already rendered) by the appraiser: there was no market value

appraisal of the OAO Sibneft shares in the reporting quarter. Earlier, this appraiser had been providing services for value appraisal of the shares for the adoption by Board of Directors of a decision on the buyout price of shares (stakes) during a reorganization by way of the incorporation of oil traders' companies into OAO Sibneft.

1.5 Data on the issuer's consultants: There is no financial consultant with the company.

## II. Principal Information on the Issuer's Financial and Economic Condition

## **2.1.** Indicators of financial and economic activity of the issuer by unconsolidated financial statement data

Net assaet value, calculated according to order, set up by Ministry of Finance of Russian Federation and Federal commission for joint stock companies (order of Ministry of Finance and Federal Commision №10н/03-6/пз as of 29.01.03), dated 01.07.2004 36 699 022 thousand RUR

All indicators are calculated on the basis of unconsolidated half year financial statement (cumulative sum)

Indicator	Methods of Calculation	Formula	1 half of 2004	1 half of 2003
Ratio of borrowings to capital and reserves (%)	Year end Short-term and Long- term Obligations/ Capital and reserves at end of period x 100	$\frac{LineF1(590+690)}{LineF1(490)} \times 100\%$	315%	312%
Ratio of short-term obligations to capital and reserves (%)	Short-term obligations, end of period/ Capital and reserves, end of period, x 100	$\frac{LineF1(690)}{LineF1(490)} \times 100\%$	203%	158%
Turnover of net assets (times)	Earnings minus VAT, excises and other such taxes and compulsory contributions / net asset value	$\frac{LineF2(010)}{NA}$	2,32	1,51
Accounts payable turnover (times)	Cost of goods, products, works and services sold, commercial and managerial expenses not included / accounts payables, end of period	$\frac{LineF}{LineF} \frac{2(020)}{1(620)}$	1,25	1,39
Receivables turnover (times)	Earnings minus VAT, excises and other such taxes and compulsory contributions / (receivables, end of period - participants' arrears of contributions to authorized capital, end of period)	LineF2(010) LineF1(230+240-244)	1,94	0,74
Share of tax profit in profit before taxation (%)	Tax on profit / profit before taxation	$\frac{LineF \ 2(150)}{LineF \ 2(140)} \times 100 \%$	24,25	As a financial result of 2 half of 2003 was loss

During 2004 the company continued growth tendencies, mortgaged in previous periods.

Net assets value as of 01.07.2004 equal 36 699 million RUR, increased insignificantly in comparison with the value as of  $01.07.2003 - 36\,936$  million RUR, at the same time revenues from sales increased by 1.5 times. Dew to that net value assets turnover grew, which is evidence of efficient usage of company's assets.

In 2004 company continued to use borrowings, the share of debt in total assets remained the same. Dew to debt repayment period approach the borrowings structure has changed. Part of long-term debt transferred to the short-term one, which leaded to reduction of conpany's long-term liabilities and increase in short-term ones.

Receivables turnover, indicating ability of the company to receive payments for products sold in time, significantly increased because of resievables restructuring and revenue growth in comparison with similar period of 2003.

Payables turnover has slightly decreased, which explanes by increase of activities and, as a result, increase in absolute value of payables to suppliers and contractors.

Receivables turnover is higher than payables turnover, which testifys the rational utilization of floating assets of the company.

#### 2.2.Market capitalization:

Information on the issuer's market capitalization for the reported quarter: 13 138 141 299 US dollars The capitalization was calculated as the product of the number of ordinary shares into the weighted average price of one share, calculated from the ten largest transactions made through the NP RTS Stock Exchange in June 2004.

#### 2.3. The commitments of the issuing company

#### 2.3.1. Credit indebtedness according to data of unconsolidated financial statement:

Name of indicator	As of 01.04.2004	As of 01.07.2004
Short-term (thous. rub)	38 877 805	34 871 170

The structure of long- and short-term credit indebtedness according to data of unconsolidated financial statement

Name of liability	As of 01.04.2004	As of 01.07.2004
Long term borrowings	38 965 127	40 816 051
(thous. rub)		
credits of banks repayable more than		
12 months after date of account		
other loans repayable more than 12		
months after date of account		
Deferred tax liabilities	34 485	1884
Other long term borrowings	167 870	167 870
TOTAL (thous. rub)	39 167 482	40 985 805

Name of liability	As of 01.04.2004	As of 01.07.2004
Short term loans and credits (thous. rub)	42 161 056	39 568 944
Credit indebtedness (thous. rub)	38 877 805	34 871 170
suppliers and contractors	35 021 528	33 328 985
indebtedness to company staff	25 483	22 246
tax and levy arrears	2 890 490	730 206
indebtedness to state off-budget funds	6 3 1 6	4 033
advances received	916 819	767 279
other creditors	17 169	18 241
Incomes payable to members (founders) (thous. rub)	1 112 905	27 795
Deferred incomes	8	8
TOTAL (thous. rub)	82 151 774	74 467 917

#### 2.3.2. The credit history of the issuer

The total debt as of 01.07.2004 composes more than 10% of net assets os of 01.04.2004. Net assets value as of 01.04.2004 - 25 339 676 thousand RUR

Acting on the	date of the end of re-	ported quarter	credit agreements.
ricting on the	date of the end of fe	portea quarter	or care agreetineines.

Creditor	Date of signing of credit agreementPrincipal as of date of conclusion of credit agreement (contract of debt (thous. rubles)		Total debt as of 01.07.2004 (thousand RUR)	Credit conditions
Gregory Trading S.A.	28.10.2003	6 500 000	6 074 360	Interest-free
<b>Richard Enterprises SA</b>	28.10.2003	6 500 000	6 443 294	Interest-free

Sibneft Oil Trade Company Limited	28.10.2003	2 800 000	2 764 942	Interest-free
ООО «Орион»	11.07.2003	7 126 644	7 060 767	Interest-free

Creditor	Sum of indebtedness as on 1.04.2004 (thous. rub)	Origination of indebtedness	Date of repayment	Credit conditions
Salomon Brazers	14 251 200	03.12.2002	January 2009	10.75%
Salomon Brazers	11 400 960	13.02.2002	February 2007	11.50%
West LB AG	5 823 734	04.07.2002	January 2006	Libor+2.15%
Raiffesen Zentrabank Oesterreich	3 206 520	10.12.2002	December 2005	Libor+3.25%
BNP Paribas S.A., London Branch	3 788 015	25.07.2002	July 2007	Libor+3%

#### The following are the largest creditors as on 01.07.2004: Credits repayable in more than 12 months

#### 2.3.3.Commitments of the issuing company arising from the security provided to third parties:

As on 01.07.2004, the Company has no commitments to provide security to third parties, including in the form of a mortgage or security, constituting no less than 5 percent of the assets' book value.

#### 2.3.4. Other commitments of the issuing company

The issuer has no commitments, agreements among them, including forward transactions, not reflected in its balance sheet, that might substantially affect the financial condition of the issuer, its liquidity, sources of financing and the conditions of their use, the results of activity and expenses.

## 2.4. The aims of an issue and the areas in which to use the funds obtained as a result of the placing of emission securities:

no issues of shares were effected during the past five years.

#### 2.5. Risks involved in the acquisition of placed emission securities:

#### 2.5.1. Sectoral risks

This group of risks is determined by the competitive struggle, by the processes taking place in domestic and foreign sectoral markets, by the internal and external prices of raw materials, services and products, and by the dynamics of the company and its rivals.

The stable and dynamic growth of the company has enabled it to take and keep a firm and confident position among the industry's leaders in the domestic market as well as to raise to 40% its share of exports in the total output, which brings down to an acceptably safe level the potential adverse effect of the risks listed above.

A determining impact on the financial position, profit and investment vigor of the company is exerted by the prices of raw materials and products in domestic and foreign markets, which is beyond the company's control.

The steadily high oil prices in external markets and the absence of a glut of oil and products on the domestic market do not portend a worsening of the situation in the industry in the near future. But if a worsening of the situation in the markets does occur, it is possible to set off the adverse impact by a change in the volume of production, exports and domestic market sales (depending on the fluctuation of prices in the home and foreign markets).

Analysis has shown that a critical decline in world prices of Russian oil for the industry to 16 US dollars a barrel is not likely to cause a failure by the company to discharge its obligations for securities.

A limited adverse impact may be exerted by an increase in the cost of energy carriers, services and the transportation of raw materials and products, which is practically beyond the company's control. To diminish the effect of these risks the company is building up the share of the use of its own sources of energy and using long-term contracts and the optimal redistribution of transport flows by type of transport (pipeline, railway, sea transport).

The actions of the company with respect to sectoral risks depend on a particular situation in each particular case and are aimed at the unconditional ensuring of performance by the company of its securities-related obligations.

#### 2.5.2. Country and regional risks

The country risks of the company are determined by Russia's intrinsic current social, political and economic risks as well as by the international financial rating of Russia, which is beyond the company's control.

Certain events in the political, economic and social life of Russia and the reforms that are being carried out do have an effect on the course of the company's activities now, and may do so in the future. But the sociopolitical situation, which has been stabilizing, the economic growth tendency, the successful servicing by Russia of its foreign debt and the stable international financial rating of Russia reduce the adverse impact of country risks on the operation of the company.

The primary activity of the company is in the Siberian and Central Districts. The economic and social risks, and the growth trends of these districts are set out in the Russian Federation Program of Economic and Social Development for the Medium Term.

Risks of military conflict, popular unrest, strikes and the declaration of an emergency are minimal in the areas where the company operates.

For the company not critical in the regions of its activity are risks that go with natural and climatic features, natural disasters and disruptions of transportation.

Company actions in the event of an adverse impact of a change in the situation in the country and the regions on the operations of the company depend on the factor and degree of impact and will be determined in each particular case by the methods available to the company for reducing that impact to the lowest possible level.

#### 2.5.3. Financial risks

According to the plan of strategic development, the company intensively develop and expand it's business activities, attracting for those purposes both internal funds and secured and unsecured debt capital. Current position of the company and market situation allow to attract loan assets with acceptable interest rate, that's why the risk, connected with the necessary of the loan capital, is not significant.

The company provides balanced policy in utilization of own and debt capital and has acting ratings – Moody's (Ba2/Ba3) and S&P (B), which are lower than the ones in previous period because of the situation with YUKOS JSC.

The company is subjected to currency risks and risks, connected to interest rates change, as it uses significant borrowing, including that, secured by oil deliveries, traded in dollar prices. Because of that the results of company's activities are subjected to the flexibility of rouble exchange rate to foreign currencies, however risk, associated with such fluctuations is not significant.

Foreign currency exchange rate change affects cashflow statement items, including foreign currency turnover, nonoperational profit and loss (positive and negative exchange differences), export receivables, liabilities on credits loans and, as a result, in company's income.

Negative imoact on the operational income gives the strengthening of rouble, it's real and nominal course, which increase tax liabilities and total amount of company's expenditures.

Oil transport tariffs change has a negative impact, as well as changes in tariffs for power and auxiliary services, taxes growth, which lies beyond company's control.

There is also the adverse effect of a number of restrictions of currency regulation, in particular - the restriction of the conversion of ruble earnings into foreign currencies and back.

To adverse factors belong inflation, which, despite a certain degree of stabilization, tends to cause a rise in expanses and a reduction in revenues of the company. The existing and predicted rates of inflation are far from critical values for the company.

The company does not resort to a hedging of the above risks, but in each particular situation employs its internal instruments and reserves for the management of financial risks, which make it possible to guarantee the discharge by the company of its obligations, including those on securities.

#### 2.5.4. Legal risks

The currency regulation reforms now being carried out in Russia, and those of the banking, judicial, customs and tax systems and of the laws concerning land use, the rational management of nature, subsoil wealth use, the extraction of minerals, and so on have had and will continue to have an implicit effect on the operations of the company.

To the category of substantial risks for the company may be assigned the introduction of new changes to the Tax Code of the Russian Federation, including those providing for a marked increase in the rates of the existing taxes and duties as well as the imposition of new:

- provisions of currency regulation;
- rules in the field of licensing;
- changes to the legislation on mineral resources;

- changes to the legislative acts on a charge for adverse environment impact.

In the period under review, none of the company's licenses has been revoked, and the risk of license revocation or non-extension is minimal.

There have been no changes in judicial practice in the period under review on matters relating to the activities of the company (including the questions of licensing) that might have an adverse effect on its performance.

In the period under review legal risks have had no substantial impact on the company and have not reflected on the discharge by the company of its obligations.

#### 2.5.5. Risks stemming from the issuer's activities

The company is subject to a risk of lack of diversification of production activity in areas other than prospecting for, and the exploration, extraction, processing and sale of oil and oil products. But this risk is made up for by the stable financial condition of the company, its quality mix of assets and its highly professional managerial team.

The company is subject to risks of production equipment failures and breakdown and has been carrying out in this regard an extensive set of preventive measures, equipment renewal program and insure productive equipment of core subsidiaries – Sibneft-Noyabrskneftegaz JSC and Sibneft-Omsky Refinery JSC against fire, explosure, natural and other dengers.

The company provides the set of measures aimed at reduction of harmful impact on environment, reduces emissions, reclamates soil, processes wastes and executes requirements of acting legislation in the sphere of ecology and environmental protection.

Main company's activities risks, risks connected with ecology and environmental protection are low on the scale of the company.

Since the company and its subsidiary enterprises are large taxpayers, their operations are the object of regular checks on the part of the Russian Federation Audit Chamber, Ministry of Taxes and Levies, and licensing, environmental and other controlling bodies. In this connection the company and its subsidiary enterprises are subject to a risk of claims from controlling bodies and to a risk of getting involved on such claims in legal proceedings.

Current period risks due to the legal processes in which the company is involved are insignificant on the scale of the company.

The main component of risk in reported period associated with corporate activities of the company, appears unproviding the Shareholders' Meeting in a period, given by law, connected with the process of demerger with YUKOS JSC and coming substitution of 57% of company's shares owner. It leads to cessation of the Board of Directors authorities, establishment of Executive Board and the President of the company as the main operational executive bodys (befor Shareholders' Meeting providing), and impose restrictions on borrowing of loans and on acquisition and alienation of assests. However those restrictions as well as YUKOS situation, won't lead to failer in company's activities and execution of company's liabilities. Analysis shows that risks, associated with this are insignificant.

## III. Detailed information on the issuer

#### 3.1. The history of the creation and development of the issuer

#### 3.1.1 Data on the corporate name of the issuer:

The full corporate name of the issuer: The Open Joint Stock Company "Siberian Oil Company"

The shortened name: OAO "Sibneft"

Data on changes in the name and the institutional form: there were no changes.

#### **3.1.2. Data on state registration**

Date of state registration of the issuer: October 6, 1995

Number of the certificate of state registration (other document confirming the state registration of the issuer): № 38606450

Authority that effected state registration: the Omsk City Registration Chamber of the City Administration of Omsk

Date of registration with EGRYuR: August 21, 2002

Main state registration number: 1025501701686

Authority that effected state registration: Russian Federation Ministry of Taxes and Levies' Inspectorate for the Lyubinsky District of the Omsk Region.

#### 3.1.3. Data on the creation and development of the issuer

OAO Sibneft was formed in accordance with the Decree of the President of the Russian Federation N 872 of August 24, 1995 and the Resolution of the Government of the Russian Federation N 972 of September 29, 1995. It was registered on October 6, 1995. The state, acting as the founder of Sibneft, set up a vertically integrated company through contributing to its authorized capital the shares of Noyabrskneftegaz, Omsk Oil Refinery, the geophysical enterprise Noyabrskneftegazgeofizika, and Omsknefteprodukt, a marketing unit. The privatization of the company was fully completed in May 1997, and at present OAO Sibneft is a fully private company.

The main activities of OAO Sibneft are: prospecting for, and the development of oil and gas fields, the extraction of oil and gas, the processing of oil and gas, the production of oil products, and the sale of oil and oil products.

The mission of Sibneft is to be a firm leader in the sectors of oil exploration and extraction and of the production and sale of oil products through the use of the company's own capability and the acquisition of new assets, and to ensure a long-term and profitable business growth with a view to increasing the value of the company's stock and the income of the shareholders.

The program for growth of oil production was launched by the company in 2000. In the same year commercial production began at the Yarainerskoye and Romanovskoye Fields and later at the Vostochno-Vyngayakhinskoye and the Vostochno-Pyakutinskoye. Deposits were being worked at the Karamovskoye and Kraineye Fields, and drilling work began again at the immense Sugmutskoye Field. The international service company Schlumberger provided Sibneft with the newest technologies.

In 2001 Sibneft went beyond its principal resource base - the Yamalo-Nenets Area of the Tyumen Region. In May 2001 the first commercial oil was obtained at the Krapivinskoye Field in the Omsk Region.

Jointly with Sibir Energy company there was established a joint venture called Sibneft - Yugra, which is engaged in production in the Khanty-Mansi Autonomous Area at Priobskoye and Polyanovskoye fields.

In April 2002 Sibneft got control of 67% of the shares of OAO Meretoyakhaneftegaz, in possession of a license for the development of the Meretoyakhinskoye Field in Yamalo-Nenets Autonomous Area

In 2004 Sibneft acquired three oilfields in Tomsk region – Archinskoye, Shinginskoye, and Urmanskoye with total reserves estimated as 50 mln barrels by Miller&Lents.

The results of 2001 brought Sibneft leadership in the Russian oil industry in rates of production volume growth (without regard to the acquisition of new assets). According to Russian Federation Ministry of Energy statistics, the output of the company rose by 20%, compared to 2000, and in 2002 - by 27% against 2001.

#### The development of the processing capacities

The rapid growth of oil production has been a stimulus for the development of processing. Sibneft incorporates Omsk Refinery, Russia's largest, and one of the world's biggest, the installed capacity of which is 19.5 million tons a year. In depth of crude oil refining the plant holds the first place in the Russian Federation. The leading positions of Omsk Refinery in the industry are being maintained by its constant modernization. Thus, in keeping with the program for its modernization there was completed the alkylation plant in 2001, for which the French engineering group Technip supplied the equipment. The reconstruction is under way of the catalytic reforming

plant with the use of the equipment being supplied by the Italian firm Eurotechnica Contractors and Engineers. The catalytic cracking unit was reconstructed and a fully automatic line for the pouring of automobile oils was installed, for which the Swiss firm SIG Blowtec supplied the equipment.

As a result of the modernization Omsk Refinery has been enabled to start the production of commercial volumes of antiknock gasoline A-98 (the volume of production being up to 12 thousand tons a month) and to turn into the second largest producer of motor oils in Russia

#### The growth of the marketing network

The growth of volumes of crude oil refining has determined the expansion of the marketing network of Sibneft, which has gone far beyond the Omsk Region, where OAO Sibneft-Omsknefteprodukt holds the leading position. This strategy is completely justified: the retail sale of oil products in the domestic market usually brings in a greater rate of return than do export operations.

Sibneft today sells products of oil refining via ZAO Kuzbassnefteprodukt, OAO Sibneft-Barnaulnefteprodukt, OAO Tyumennefteprodukt, OAO Sverdlovsknefteprodukt, OAO Yekaterinburgnefteprodukt, and OAO Novosibirsknefteproduct (on a parity basis with the oil company Yukos). As of the end of 2003, the network of own, jobber and dealer gas stations numbered more than 1500. From 2002 Sibneft began to develop the network of gas stations in Moscow through a subsidiary company, Sibneft AZS Servis. During 2003, the number of gas stations in Moscow and the region under the company's control increased by about 100, reaching 30 own and 102 jobber gas stations. The volumes of retail and petty wholesale realization of automobile gasolines and diesel fuel in the domestic market through the subsidiary marketing enterprises went up by more than 27%, reaching 3.7 million tons. Sibneft is carrying out a large-scale reconstruction of gas stations and tank farms, as well as the construction of new gas stations. The volume of sales of oil products via its own retail network of gas stations in 2003 rose by 23% and reached 0.9 million tons.

Sibneft owns more than ten enterprises for the supply of oil products:

- OOO Sibneft-Noyabrsknefteprodukt
- ZAO Kuzbassnefteprodukt
- OAO Sibneft-Barnaulnefteprodukt
- OAO Sverdlovsknefteprodukt
- OAO Yekaterinburgnefteprodukt
- OAO Sibneft-Tyumennefteprodukt
- OOO Sibneft-Krasnoyarsknefteprodukt
- OAO Novosibirsknefteprodukt
- OOO Sibneft AZS Servis
- OOO Sibneft-Tomsk
- OOO Sibneft St. Petersburg

#### **3.1.4.** Contact information

Business address: 85 Oktyabrskaya St., Lyubinsky Workers' Settlement, Lyubinsky District, Omsk Region 646160

Location of the permanent executive body: 85 Oktyabrskaya St., Lyubinsky Workers' Settlement, Lyubinsky District, Omsk Region 646160

Mailing address: 4 Sadovnicheskaya St., Moscow 115035

Tel.: (095) 777-31-26 Fax: (095) 777-31-27 E-mail address: annaK@sibneft.ru

The address of the Internet page on which the full text of the report is published: www.sibneft.ru

#### The subdivision of the issuing company for work with shareholders and investors

Location: 4 Sadovnicheskaya St., Moscow 115035 The securities unit – Andrey Dolgov Tel.: (095) 777-31-26 Fax: (095) 777-31-27 e-mail: andreydol@sibneft.ru

The unit for relations with investors - Victor Mishnyakov e-mail: victorm@sibneft.ru

The address of the corporate site on the Internet: www.sibneft.ru

#### **3.1.5. Taxpayer identification number** ИНН 5504036333

#### **3.1.6.** Branch subsidiaries and representation offices

Name: Moscow Branch

Business address: 3 Tolmachevsky Per., Moscow 109017 Mailing address: 4 Sadovnicheskaya St., Moscow 115035 Head: Marina Alexeyevna Goncharova Date of opening: August 16, 1996 Validity of the power of attorney: April 2, 2005

#### Name: Yamal Representation Office

Business address: 20 Obskaya St., Salekhard, Yamalo-Nenets AO, Tyumen Reg. 626600 Mailing address: 20 Obskaya St., Salekhard, Yamalo-Nenets AO, Tyumen Reg. 626600 Head: Vladimir Mikhailovich Lyalin Date of opening: April 29, 1996 Validity of the power of attorney: March 1, 2005

#### Name: Noyabrsk Branch

Business address: Noyabrsk, Yamalo-Nenets Autonomous Area Mailing address: Noyabrsk, Yamalo-Nenets Autonomous Area Head: Vladimir Aleksandrovich Yelfimov Date of opening: September 6, 2000 Validity of the power of attorney: September 1, 2004

#### 3.2. Primary economic activity

#### 3.2.1. Sector identity

#### OKVED codes:

51.51.2 Wholesale trade in motor fuel, including aviation gasoline

- 51.51.3 Wholesale trade in other liquid and gas fuel
- 51.12.1 Activity of wholesale fuel trade agents
- 23.20 Production of oil products
- 11.10.11 Extraction of crude oil and petroleum (associated) gas
- 74.13.1 Market research
- 74.40 Advertising activity
- 22.11.1 Book publishing
- 74.84 Provision of other services
- 74.14 Consulting on matters of commercial activity and management
- 74.20.2 Exploration, geophysical and geochemical work in the field of mineral resources study
- 45.12 Exploration drilling
- 45.34 Installation of other engineering equipment

45.21.3 Execution of general construction work in laying trunk pipelines, communication lines and power transmission lines

11.20.2 Provision of derrick erection, repair and dismounting services

74.20.35 Engineering survey for construction

- 74.20.31 Topographic and geodetic activity
- 74.20.32 Cartographic activity, including activity in the field of names of geographic objects
- 45.31 Execution of electric wiring works
- 45.21.1 Execution of general erection works

#### 3.2.2. Primary economic activity

#### **General information**

#### **Exploration and production**

Efficient management and the use of up to date oil production technologies enabled the company in 2002 to ensure an unprecedented oil production growth in the history of Russian oil companies, which formed 27.4% and reached 26.344 million tons (537,000 barrels a day). In 2003 the volume of production rose by 19.4% to 31.45 million tons (642,000 barrels a day). The company also raised the associated gas output by 42.8% to 2.00 billion cubic meters in 2003.

The development strategy of the company ensures maximum levels of hydrocarbon production and profit all through the period of field development as well as of a continuous rise in the oil recovery ratio. These results are achieved by raising the efficiency in field development and by investing in new technologies.

As at the end of 2001, there were 23 fields in development, including the new - the Krapivinskoye (OAO Sibneft) and the Priobskoye and the Palyanovskoye (OAO Sibneft - Yugra). In 2002 the fields in development were 24,

including the Meretoyakhinskoye belonging to OAO Meretoyakhaneftegaz, in which the OAO Sibneft and friendly structures control 67% of the stock since April 2002. In 2003 the Yety-Purovskoye Field was brought into service. In addition, the company acquired new fields in the Tomsk Region - the Archinskoye, the Urmanskoye and the Shenginskoye.

Recognized oil service leaders - Schlumberger, Pride International, BJ Services, Halliburton, Deutag - are working on the fields of the company. The employment of the best modern field development technologies has enabled the company to secure the lowest production cost in Russia and a high flow rate of the new wells.

The average daily output of the development wells in 2003 came to more than 25 tons per well, and that of the new wells to about 130 tons per well.

The company possesses a strong resource base for the expansion of production. According to the audit by the US company Miller & Lents, its proved recoverable oil reserves amounted to 541 million tons at January 1, 2004.

The disposal of the assets of Slavneft between the companies TNK VR and Sibneft and the subsequent consolidation of Sibneft's stake will help to increase the production, refining and sales of the company's oil products considerably.

#### Refining

The overall volume of refining at the Omsk Refinery in 2002 constituted 13.26 m tons (265,000 barrels a day), and having regard to refining at the Moscow Refinery, the total volume of oil refined at the facilities of the company will amount to 15.82 m tons (322,000 barrels). In 2003 oil refining went up by 13.5% to 17.96 m tons (360,000 barrels a day), of which 13.83 m tons refined at the Omsk Refinery, 2.98 m tons at the Moscow Refinery, and 1.15 m tons at Yaroslavlnefteorgsintez.

Omsk Refinery is the company's main refining asset. Its continual modernization has been one of the competitive advantages of the company.

About 75-80% of the oil products is transported from the Omsk Refinery in tank cars, 15-18% via a product line, about 4% by river transport and 1% in tank trucks.

Sibneft is carrying out an extensive set of measures to develop its retail network. In 2003, the total number of gas stations of the company, including its own, as well as those working under a franchising scheme and owned by dealers exceeded 1,500.

Retail fuel sales increased by 14%, compared to 2002.

**The oil exports** of the company in 2003 amounted to 12.48 m tons or 39.6% of the total oil output, compared to 10.78 m tons in 2002. **Oil product exports in 2003 rose by** 50% to 5.4 m tons, compared to 3.59m tons in 2002.

In 2004 Sibneft is planning to increase production by about 12-14% and to maintain the volume of refining at the level of year 2003. Exports are expected to come to more than 40% of the total oil output.

#### In accordance with the Charter the main activities of the company are:

- Prospecting for oil, gas and other deposits; organizing the extraction, transportation and processing of oil, gas and other mineral resources, the manufacture of oil, petrochemical and other products, including consumer goods and services for the public, oil sales and those of oil products and other products of the refining of hydrocarbon and other raw materials (including sales to the public and for export) by the plants of the company, among other things through the coordination and cooperation of their activities; and the supply of company products to the regions where it operates;
- The conduct of prospecting, geophysical and exploration work with a view to the search of deposits of oil, gas and other mineral resources;
- The extraction, transportation and processing of oil, gas and other mineral resources, the storage and sale (including sale for export) of oil, gas, oil products and other hydrocarbon and other raw materials;
- The use of methods of increasing oil recovery from strata and of intensifying oil production;
- The construction and operation of facilities for the extraction, preparation, transportation and processing of oil and gas and facilities of geophysical and exploratory application.

#### The primary (predominant and having a priority significance for the company) activities are:

- Oil production
- Sale of oil products in the domestic market
- Export of oil products
- Sale of oil in the domestic market
- Oil exports

#### Among the activities of OAO Sibneft there are no activities of a seasonal character.

#### Income from primary activities according to data of unconsolidated financial statement:

Indicator (thous. rub)	1 quarter 2004	1 half of 2004	2 quarter 2004
Operating income (annual RECEIPTS line 010f2)	37 710 657	81 844 280	44 133 623
Change compared to previous accounting period			6 422 966
<b>Overall level of income:</b> (Sum receipts + other operating, nonsale and extraordinary income) (010f2+090f2+120f2+170f2)	62 683 914	136 984 584	74 300 670
Share of operating income in the total amount of income	60.16%	59.74%	59.39%

## **3.2.3.** Main types of products (works, services)

Torrest Course la state de la state	According to unconsolidated fin	
Type of products, works or services	1 half of 2004	2 quarter 2004
OIL		
Oil production by OAO Sibneft, not including oil output of subsidiary companies (thous. tons)		
	753.7	382.4
Oil export earnings (m rubles)	31 915.4	17 010.1
Average price of 1 ton of oil exported, (RUR)		
	4 672.9	5 085.4
Proceeds of the sale of oil on the domestic market (m rubles)		
	1 030.2	573.8
Average price of 1 ton of oil sold domestically, (RUR)		
	2 636.1	3 030.6
Total net proceeds from the sale of oil* (m rubles)	32 945.6	17 583.9
Share in total amount of proceeds %	52 745.0	17 505.7
Share in total amount of proceeds 70	40.3	39.8
OIL PRODUCTS	10.5	57.0
Volume of output of oil products made from oil extracted by OAO Sibneft, not including output of its subsidiary companies		
(thous. tons)	0.001.0	
	8 081.8	4 023.2
Oil product export earnings (m rubles)	21 242 1	10 747 0
Average price of 1 ton of oil products exported, (RUR)	21 242.1	10 747.9
riverage price of 1 ton of on products exported, (ROR)		
	6 677.7	7 328.0
Proceeds of the sale of oil products on the domestic market (m rubles)		
	27 113.3	15 530.5
Average price of 1 ton of oil products sold domestically, (RUR)		
	5 407.8	5 926.3
Total net proceeds from the sale of oil products *		
(m rubles)		
()	48 355.4	26 278.4

Share in total amount of proceeds %.		
	59.1%	59.5%
OTHER SALES		
Net proceeds of sales*, m rubles	543.3	271.4
Share in total amount of proceeds	0.7%	0.6%

#### Marketing system for each of the above types of output as percentage of product sales volume:

Oil produced by the company and that bought from oil traders is supplied to the domestic market and exported. To carry out an analysis in terms of a "scheme of sales" with the classification of the purchasers of oil into users and intermediaries does not appear possible because of the insufficiency of the data on the acquisitions.

SCHEME OF SALES OF OIL PRODUCTS (as percentage of product sales volume)	2000
Direct sales	6
Own trade network	23
Other	65

Direct sales - sales of oil products directly to consumer

Own trade network – sales of oil products through subsidiaries (OOO Sibneft-Noyabrsknefteprodukt; ZAO Kuzbassnefteprodukt; OAO Sibneft-Barnaulnefteprodukt; OAO Sverdlovsknefteprodukt; OAO Yekaterinburgnefteprodukt; OAO Sibneft-Tyumennefteprodukt; OOO Sibneft-Krasnoyarsknefteprodukt; OAO Novosibirsknefteprodukt; OOO Sibneft AZS Servis; OOO Sibneft-Tomsk OOO Sibneft St. Petersburg)

Other - sales of oil products to intermediates, dillers and for export.

Structure of the issuer's expenses on the production and sale of each type of output, which accounts for not less than 10 percent of the total cost of sales:

According 2 quarter 2004 unconsolidated financial statement data	Oil	Oil products
Name of item of expenditure		
Cost of materials and supplies	0%	76.2%
Cost of purchased goods	88.8%	3.9%
Transport	0.4%	5.1%
Works of an industrial character (by an outside force)	1.6%	11.9%
General economic expenditures, total	3.1%	1.7%
including Pay for Work	0.8%	0.6%
including Deductions	0.1%	0.1%
including Depreciation	1%	0%
including Other General Economic Expenditures	1.2%	1%
Other costs	6.1%	1.1%
Total expenses on production and sale	100%	100%
Proceeds of the sale of products	43%	57%

## **3.2.4.** Main suppliers accounting for 10 and more percent of all the supplies of material assets, with the indication of the share in the total volume of supplies

	According to unconsolidated financial statement data as of 2 quarter 2004 For 2003 thous. rubles. %		
Total supplies of material assets	19 104 640.0	100	

Of them:		
Oil	18 407 990.0	96.4
Suppliers of oil accounting for more	than 10%	
OOO "Sibneft-Chukotka"	15 731 210.1	82.3

#### 3.2.5. Sales market for the issuer's products

Oil products made by OAO Sibneft-Omsk Refinery are sold via the subsidiary enterprises of the Sibneft company - OAO Sibneft - Omsknefteprodukt, OAO Sibneft - Barnaulnefteprodukt, ZAO Kuzbassnefteproduct, OAO Sverdlovsknefteproduct, OAO Yekaterinburgnefteproduct, OAO Sibneft - Tyumennefteproduct, OOO Sibneft -Noyabrsknefteproduct, and OOO Sibneft - Krasnoyarsknefteproduct within the territory of a number of regions of the Russian Federation: Omsk Region, Kemerovo Region, Altai Territory, Krasnoyarsk Territory, Tyumen Region (including the Yamalo-Nenets and Khanty-Mansi Autonomous Areas), Novosibirsk Region, Sverdlovsk Region, Tomsk Region, Kurgan Region, Irkutsk Region, and Moscow Region.

Oil and oil products are also exported to the near and far abroad countries.

At the present time oil is exported through a 100 percent subsidiary company, Sibneft Oil Trade (Siboil). Siboil was set up in 2000 in accordance with the strategy for consolidating the business of Sibneft to rationalize export operations and to ensure the transparency of business. The principal directions of oil shipment for export are the seaports of Novorossiisk and Tuapse on the Black Sea as well as Germany and Poland via the Druzhba pipeline. In 2002 Primorsk, a port on the Baltic Sea, also became important in the exports of the company. Small amounts of export supplies are effected by railway to China, as also to Estonia.

#### Major users, with which the turnover accounts for no less than 10 percent of the total proceeds of the sale of **OAO** Sibneft products:

Period		According to unconsolida statement dat	
		thous. rubles	%
	Total product sales	44 133 622	100
	of which:		
2 quarter	Oil supplies	17 583 889	40
2004	SIBNEFT OIL TRADE	11 511 211	26
	Supplies of oil products	26 278 358	60
	SIBNEFT OIL TRADE	7 297 803	17

#### **3.2.6.** The practice of activity in respect of circulating capital and reserves

The policies of the company in the field of circulating capital and reserves call for providing the necessary level and structure of circulating assets for uninterrupted production.

#### 3.2.7. Raw materials

OAO Sibneft provides no oil refining services.

Oil extracted by the company and its subsidiary enterprises is the main source of raw materials for the oil refining subsidiary enterprise - OAO Sibneft-Omsk Refinery.

### 3.2.8. Major competitors

#### In this section information is given according to data of the consolidated statement of the companies.

The main competitors of the oil company OAO Sibneft are the vertically integrated Russian oil companies, competition with which is principally concentrated in the sales markets of products of crude oil refining. In 2003 the Russian oil and gas sector achieved record-high levels for the last decade in the production, processing and export of hydrocarbon raw materials, which is due largely to the high level of world energy prices. Exports from Russia in 2003 rose by 12.5%, and oil and gas condensate production also went up by 11%.

Oil production

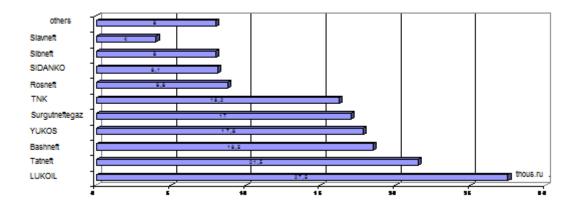
In 2003 oil and condensate production in Russia was 421.3 million tons. The hydrocarbons output has been growing with each passing year: in 1999 the rise in annual output was 0.5%, in 2000 5.9%, in 2001 7.7%, in 2002 9.1%, and in 2003 11%. All the major oil producing companies without exception increased their production levels in the year 2003.

	2002	Share	2003	Share	Rates of growth, 2003
YUKOS	69 388	18%	80 747	19%	16.4%
LUKOIL	75 474	20%	78 870	19%	4.5%
Surgutneftegaz	49 208	13%	54 025	13%	9.8%
TNK	37 501	10%	42 961	10%	14.6%
Sibneft (consolidated with all the producing subsidiary companies)	26 327	7%	31 394	7%	19.2%
Tatneft	24 612	6%	24 669	6%	0.2%
Rosneft	16 112	4%	19 569	5%	21.5%
SIDANKO	16 263	4%	18 618	4%	14.5%
Slavneft	14 700	4%	18 097	4%	23.1%
Bashneft	12 015	3%	12 046	3%	0.3%
Gazprom	10 791	2,8%	11 022	3%	2.1%
Others	27 238	7,2%	29 329	7%	7.7%
Total for Russia	379 628	100%	421 327	100%	11.0%

#### Dynamics of oil and gas condensate production, thous. tons

As a result of the continuing tendency in 2003 for small and medium-sized enterprises to be taken over by vertically integrated companies the share of independent producers in oil production decreased from 7.2% to 7%. The well stock

The operating well stock towards the end of 2003 exceeded 155 thousand units. It should be noted that 40% of the wells are on the balance sheets of Tatneft and Bashneft, producing less than 9% of Russian oil.



Russia's operating well stock exceeded 155 thousand units by the end of 2003; 40% of the wells, however, are on the balance sheets of Tatneft and Bashneft, producing less than 9% of Russian oil. Crude oil refining

The Russian refineries in 2003 were supplied with 217.3 m tons of oil. In a year deliveries went up by 7%. **Supply of oil to the Russian refineries, thous. tons** 

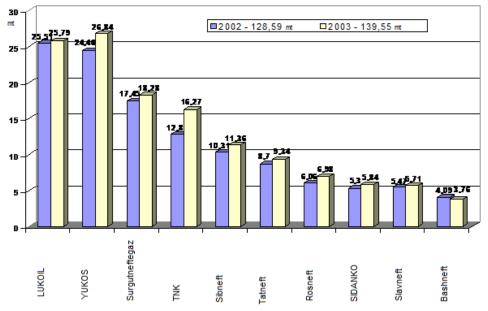
	2002	2003	Rate of growth for 2003
YUKOS	40 338	47 150	16.9%
LUKOIL	34 794	36 747	5.6%
Surgutneftegaz	18 254	18 907	3.6%
TNK	15 894	17 437	9.7%
Sibneft	14 068	14 930	6.1%

(to Omsk Refinery only)			
Slavneft	12 735	13 720	7.7%
Rosneft	8 294	9 502	14.6%
SIDANKO	5 854	6 721	14.8%
Gazprom	6 155	6 141	-0.2%
Others	46 712	46 059	-1.4%
Total	203 098	217 314	7.0%

## Primary oil refining at the plants of Russia, thous. tons

	2002	Share	2003	Share	Rate of growth for 2003
LUKOIL	33 743	19%	34 024	18%	0.8%
YUKOS	30 859	17%	30 633	17%	-0.7%
Surgutneftegaz	15 183	8%	15 212	8%	0.2%
TNK	14 056	8%	14 318	8%	1.9%
Sibneft					
(to Omsk Refinery only)	13 263	7%	13 832	7%	4.3%
Slavneft	11 800	7%	11 708	6%	-0.8%
Rosneft	8 3 4 7	5%	9 528	5%	14.1%
Gazprom	5 020	3%	5 004	3%	-0.3%
SIDANKO	4 636	3%	4 637	3%	0.0%
Moscow Refinery	9 1 2 9	5%	9 432	5%	3.3%
Salavatnefteorgsintez	5 808	3%	6 218	3%	7.1%
Nizhnekamsk Refinery	5 086	3%	6 091	3%	19.8%
Khabarovsk Refinery	2 699	1%	3 037	2%	12.5%
Bashneftekhim	19 403	11%	19 150	10%	-1.3%
Others	1 197	1%	1 774	1%	48.2%
Total for Russia	180 233	100%	184 602	100%	2.4%

#### Oil export via the Transneft system, million tons



Gas recovery by VINK and other nonintegrated oil and gas producing companies of Russia, million cubic meters

	2002	Share	2003	Share	Rate of growth for 2003
Surgutneftegaz	13 304	19%	13 883	17%	4.3%
Rosneft	6 456	9%	7 012	9%	8.6%
LUKOIL	4 278	6%	4 769	6%	11.5%
TNK	3 643	5%	4 973	6%	36.5%
YUKOS	2 375	3%	3 448	4%	45.2%
Sibneft (consolidated with subsidiary companies)	1 402	2%	1 985	2%	41.6%
SIDANKO	1 136	2%	1 835	2%	61.6%
Slavneftg	1 134	2%	823	1%	-27.4%
Tatneft	718	1%	728	1%	1.4%
Bashneft	365	1%	369	0%	1.1%
Others	36 703	51%	40 322	50%	9.9%
Total for Russia	71 512	100%	80 146	100%	12.1%

#### 3.2.9. Information on the licenses belonging to OAO Sibneft

(see 3.2.12 a) for detailed data on the licenses belonging to OAO Sibneft and its producing subsidiary companies).

#### 3.2.10. Joint activity of the issuing company

In the 2 quarter of 2004 the company did not engage in any joint activities with other organizations on the basis of contracts of a society in participation (contracts of joint activity).

#### 3.2.12. Additional requirements to issuers whose primary activity is the extraction of mineral resources

#### a) Reserves of minerals

According to Miller&Lents audit, provided under SPE standards, Sibneft's proved oil & gas reserves as of 01.01.2004 had increased up to 4.799 billion barrels of oil equivalent (642.7 mln tons) from 4.718 billion barrels of oil equivalent (634.5 mln. tons) in 2003. At the same time proved oil reserves composed 4.623 billion barrels (621.9 mln. tons) in comparison with 4.575 billion barrels (615.3 mln. tons) as of 01.01.2003. Gas reserves had grown from 24.3 billion cubic meters up to 26.6 billion cubic meters.

Sibneft's effective investment program in 2003 allowed to maintain reserves at the same level during significant production growth.

According to Miller&Lents audit, provided under SEC standards, showed more significant growth: proved oil & gas reserves had increased up to 2.543 billion barrels of oil equivalent (329.9 million tons) from 2.197 billion barrels (295.4 mln tons) in previous year. In total volume proved oil reserves composed 2.368 billion barrels (295.4 mln tons), gas – 14.5 billion cubic meters.

Sibneft reserves (according to SEC) growth partly related to licences duration extantion for some fields. Thus, licences for Sugmutskoye, Zapadno-Noyabrskoye and Sredne-Iturskoye fields with initial effective date in 2013-2014, were extended up to 2050.

Oil production at the major fields, the rights to use which belong to OAO Sibneft and its subsidiary companies

	LICENSE		0	il production for ( (thous. tons)	2004
Nos.	NUMBER	FIELD	1 quarter	2 quarter	1 half 2004
OAO SIB	NEFT-NOYABRSKN	NEFTEGAZ			
1	СЛХ 00719 НЭ	Kholmogorskoye	5	5	10
2	ХМН 01478 НЭ	Kholmogorskoye	107	109	215
3	СЛХ 00709 НЭ	Karamovskoye	209	221	429
4	ХМН 01477 НЭ	Pogranichnoye	63	63	126
5	СЛХ 00715 НЭ	Zapadno- Noyabrskoye	261	206	467
6	СЛХ 00727 НЭ	Sredne-Iturskoye	288	283	571
7	СЛХ 00730 НЭ	Sporyshevskoye	1 451	1 391	2 842
8	СЛХ 00720 НЭ	Sugmutskoye	2 260	2 359	4 619
9	СЛХ 00713 НЭ	Severo- Pyamaliyakhskoye	16	15	30
10	СЛХ 00712 НЭ	Muravlenkovskoye	441	423	864
11	СЛХ 00726 НЭ	Umseiskoye	41	41	82
12	СЛХ 00724 НЭ	Severo- Yangtinskoye*			
13	СЛХ 00716 НЭ	Sutorminskoye	791	797	1 588
14	СЛХ 00717 НЭ	Zapadno- Sutorminskoye	73	61	134
15	СЛХ 00711 НЭ	Kraineye	121	112	233
16	СЛХ 00714 НЭ	Vyngayakhinskoye	190	235	424
17	СЛХ 00729 НЭ	Vostochno- Vyngayakhinskoye	1	1	2
18	СЛХ 00725 НЭ	Vostochno- Pyakutinskoye	23	22	45
19	СЛХ 00723 НЭ	Yety-Purovskoye*	114	99	214
TOTAL			6 454	6 442	12 896
OOO Zapo		Sibneft-Noyabrskneftegaz			
	у сотрану от ОАО 5 СЛХ 11767 НЭ	Novogodneye	94	163	256
2	СЛХ 11769 НЭ	Vyngapurovskoye	515	522	1 037
3	ХМН 11871 НЭ	Vyngapurovskoye	133	147	280
4	СЛХ 11768 НЭ	Yarainerskoye	333	344	678
TOTAL	0.1111/00110	T druhlersko ye	1 075	1 177	2 252
OAO SIB	NEET		1075	11//	2 232
1	СЛХ 00562 НЭ	Romanovskoye	276	264	541
2	ОМС 00093 НЭ	Krapivinskoye	95	118	213
TOTAL	0110 00075 110	Thipft histoye	371	382	754
	NEFT-YUGRA		5/1	502	7.54
1	ХМН 11064 НЭ	Palyanovskoye	23	23	46
2	ХМН 11063 НЭ	Priobskoye	296	342	638
TOTAL			319	365	684
	ERETOYAKHAN	NEFTEGAZ			
1	СЛХ 10828 НЭ	Meretoyakhinskoye	11	11	23
TOTAL			11	11	23
	CHINSKOYE		I 		-
1	ТОМ 00638 НЭ	Archinskoye	3	4	6
2	ТОМ 00639 НЭ	Urmanskoye	-	4	7
-	1011 00037 110	Отпалькоус	1 2	т –	'

TOTAL	6	7	13
SIBNEFT TOTAL	8 236	8 385	16 621

Licenses to use mineral resources, received by OAO Sibneft and its subsidiary companies

	Subject of							Grounds for issuance of	Number of		Number of addenda
Nos.	the Federatio n	Name of object of licensing	No. of state registr. of current license	Date of registr. of current license	Date of registr. of initial license	Expiration date of current license	Function of works	initial license	re-issues	Grounds for re-issuance	to license agreemen
	2	3	4	5	6	7	8	9	10	11	12
	<b>T</b> 7 <b>R</b> T A A	1	CHW 00700 HD	14.12.00	04.00.02		Search for, exploration and extraction of oil and			Art. 17-1, sub-par. 2,	
	YNAA	Karamovskoye	СЛХ 00709 НЭ	14.12.99.	04.08.93	03.08.13.		Licensing	3	of RF Subsoil Law	4
2	YNAA	Kraineve	СЛХ 00711 НЭ	14.12.99.	03.11.1993		Search for, exploration and extraction of oil and gas	par. 19, Regulation on Licensing	3	Art. 17-1, sub-par. 2, of RF Subsoil Law	5
							Search for, exploration and extraction of oil and		-	Art. 17-1, sub-par. 2,	
}	YNAA	Muravlenkovskoye	СЛХ 00712 НЭ	14.12.99.	03.11.1993	02.11.13.		Licensing	3	of RF Subsoil Law	4
1		Severo- Pvamaliyakhskove	СЛХ 00713 НЭ	14 12 99	03.11.1993		Search for, exploration and extraction of oil and gas	par. 19, Regulation on Licensing	3	Art. 17-1, sub-par. 2, of RF Subsoil Law	5
, 					05.11.1775		Search for, exploration and extraction of oil and			Art. 17-1, sub-par. 2,	
5	YNAA	Vyngayakhinskoye	СЛХ 00714 НЭ	14.12.99.	03.11.1993	02.11.13.		Licensing	3	of RF Subsoil Law	3
ó	YNAA	Zapadno-Noyabrskoye	СЛХ 00715 НЭ	14.12.99.	03.11.1993		Search for, exploration and extraction of oil and gas	par. 19, Regulation on Licensing	3	Art. 17-1, sub-par. 2, of RF Subsoil Law	3
			СЛХ 00716 НЭ		03.11.1993		Search for, exploration and extraction of oil and		3	Art. 17-1, sub-par. 2, of RF Subsoil Law	
		Zapadno-	СЛХ 00717 НЭ		03.11.1993		Search for, exploration and extraction of oil and	par. 19, Regulation on	2	Art. 17-1, sub-par. 2, of RF Subsoil Law	
)	INAA	Sutorminskoye	CJIA 00/17 HJ	14.12.77.	05.11.1995		gas Search for, exploration and extraction of oil and	Licensing	5	Art. 17-1, sub-par. 2,	4
)	YNAA	Kholmogorskoye	СЛХ 00719 НЭ	14.12.99.	03.11.1993			Licensing	3	of RF Subsoil Law	3
0	YNAA	Sporyshevskove	СЛХ 00730 НЭ	14 12 00	11.02.1997		Search for, exploration and extraction of oil and		3	Art. 17-1, sub-par. 2, of RF Subsoil Law	

	1					1			]	
		Vostochno-					Oil and gas prospecting			Art. 17-1, sub-par. 2,
11	YNAA	Vyngayakhinskoye	СЛХ 00729 НЭ	14.12.99.	24.02.94.	23.02.14.	and production	Licensing	3	of RF Subsoil Law 3
							Oil and gas prospecting	nar 19 Regulation on		Art. 17-1, sub-par. 2,
12	YNAA	Sugmutskoye	СЛХ 00720 НЭ	14.12.99.	24.02.94.	23.02.50.	and production	Licensing	3	of RF Subsoil Law 4
							Oil and gas prospecting			Art. 17-1, sub-par. 2,
13	YNAA	Severo-Karamovskoye	СЛХ 00722 НЭ	14.12.99.	24.02.94.	23.02.14.	and production	Licensing	3	of RF Subsoil Law 1
							Oil and gas prospecting	par 19 Regulation on		Art. 17-1, sub-par. 2,
14	YNAA	Yety-Purovskoye	СЛХ 00723 НЭ	14.12.99.	24.02.94.	23.02.14.	and production	Licensing	3	of RF Subsoil Law 2
1		a a		1 4 1 2 0 0	24.02.04		Oil and gas prospecting			Art. 17-1, sub-par. 2,
15	YNAA	Северо-Янгтинское	СЛХ 00724 НЭ	14.12.99.	24.02.94.	23.02.14.	and production	Licensing	3	of RF Subsoil Law 2
		Vostochno-					Oil and gas prospecting	par 10 Regulation on		Art. 17-1, sub-par. 2,
16	YNAA	Pyakutinskove	СЛХ 00725 НЭ	14.12.99.	24.02.94.	23.02.14.	and production	Licensing	3	of RF Subsoil Law <b>3</b>
							· •			
17		TT	CHV 0072( UD	1 4 1 2 0 0	24.02.04	22.02.14	Oil and gas prospecting		2	Art. 17-1, sub-par. 2,
17	YNAA	Umseiskoye	СЛХ 00726 НЭ	14.12.99.	24.02.94.	23.02.14.	and production	Licensing	3	of RF Subsoil Law 4
							Oil and gas prospecting	par. 19, Regulation on		Art. 17-1, sub-par. 2,
18	YNAA	Sredne-Iturskoye	СЛХ 00727 НЭ	14.12.99.	24.02.94.	23.02.50.	and production	Licensing	3	of RF Subsoil Law 5
							Oil and gas prospecting	Par 19 Regulation on		Art. 17-1, sub-par. 2,
19	YNAA	Yuzhno-Purpeiskoye	СЛХ 00728 НЭ	14.12.99.	24.02.94.	23.02.14.	and production	Licensing	3	of RF Subsoil Law 1
								-		
20	KPW V V	Pogranichnoye	ХМН 01477 НЭ	16 01 01	18.08.94.	17.08.14.	Oil and gas prospecting and production		2	Art. 17-1, sub-par. 2, of RF Subsoil Law <b>3</b>
20		r ogi anichnoye	лип 014// НЭ	10.01.01.	10.00.94.	17.00.14.		Licensing	5	OI KF SUUSUII Läw S
							Oil and gas prospecting			Art. 17-1, sub-par. 2,
21	KhMAA	Kholmogorskoye	ХМН 01478 НЭ	16.01.01.	18.08.94.	17.08.14.	and production	Licensing	3	of RF Subsoil Law 2

Regulation on the Licensing Procedure for Resource Use, as approved by the Resolution of the Russian Federation Supreme Soviet № 3314-1 of July 15, 1992

Nos.	Subject of the Federation	Name of object of licensing	No. of state registr. of current license	Date of registr. of current license	Date of registr. of initial license	Expiration date of current license	Function of works	Grounds for issuance of initial license	Number of re-issues	Grounds for re-issuance	Number of addenda to license agreement
1	2	3	4	5	6	7	8	9	10	11	12
1	YNAA	Valvntoiskv	СЛХ 00948 НР	21.12.00.	21.12.00.	2025.		Art. 10-1, par. 3, of RF Subsoil Law	None	None	None
2		Pvakutinsky	СЛХ 00946 НР			2025	Search for, exploration and extraction of oil and	Art. 10-1, par. 3, of RF Subsoil Law			None
		<u>i yakutiisky</u>	CJIA 00940 III	21.12.00.	21.12.00.	2023	Search for, exploration and	Art. 10-1, par. 3, of RF	None	INOILE	INDIE
}	YNAA	Severo-Noyabrsky	СЛХ 00947 НР	21.12.00.	21.12.00.	2025	gas Search for, exploration and extraction of oil and	Subsoil Law Art. 10-1, par. 3, of RF	None	None	None
ţ	YNAA	Romanovsky	СЛХ 00562 НЭ	30.12.98.	<i>30.12.98</i> .	29.12.23.	gas	Subsoil Law	None	None	2
5	YNAA	Aikhettinsky	СЛХ 10970 НП	28.12.00.	28.12.00.	31.12.05.		Art. 10-1, par. 5, of RF Subsoil Law	None	None	None
ó	YNAA	Vorgensky	СЛХ 10969 НП	28.12.00.	28.12.00.	31.12.05.		Art. 10-1, par. 5, of RF Subsoil Law	None	None	None
7	Omsk Region	Prigranichny	ОМС 00100 НП	13.11.00.	13.11.00.	31.12.05.		Art. 10-1, par. 5, of RF Subsoil Law	None	None	None
3	Omsk	Krapivinsky	ОМС 00093 НЭ	28.09.00.	28.09.00.	01.10.25.		Art. 10-1, par. 3, of RF Subsoil Law	None	None	1

Ho	lder of licenses O	OO Sibnef	t-Chukotka								
Nos. 1	Subject of the Federation 2		No. of state registr. of current license 4	Date of registr. of current license 5	Date of registr. of initial license 6	Expiration date of current license 7	Function of works 8	Grounds for issuance of initial license 9	Number of re-issues 10	Grounds for re-issuance 11	Number of addenda to license agreement 12
							Search for, exploration and				
1	Chukchi Autonomous	<b>T</b>		21.05.01	15 12 04	21 12 20	extraction of oil and	Art. 10-1, par. 3, of RF Subsoil Law		Art. 17-1, sub-par. 6, of RF Subsoil Law	None
1	Area	Lagunny	<i>АНД 00915 НЭ</i>	21.05.01.	15.12.94.	31.12.20.	gas Search for,	Subsoil Law	1	KF Subsoll Law	None
							exploration and				
2	Chukchi Autonomous Area	Telekaisky	АНД 00916 НЭ	21.05.01	15.12.1994	31.12.20		Art. 10-1, par. 3, of RF Subsoil Law		Art. 17-1, sub-par. 6, of RF Subsoil Law	1
3	Chukchi Autonomous	Zapadno-	АНД 00917 НЭ				Gas prospecting and production	Art. 10-1, par. 3, of RF Subsoil Law		Art. 17-1, sub-par. 6, of RF Subsoil Law	1
4	Chukchi Autonomous Area		ШБР 11134 НП	28.03.02.	28.03.02.	01.04.07.		Art. 10-1, par. 5, of RF Subsoil Law	None	None	None
5	Chukchi Autonomous Area		ШБР 11133 НП	28.03.02.	28.03.02.	01.04.07.	Geological survey	Art. 10-1, par. 5, of RF Subsoil Law	None	None	None
6	Chukchi Autonomous Area	Tumansky	ШБР11888 НП	12.11.03.	12.11.03.	10.11.08.	Geological survey	Art. 10-1, par. 5, of RF Subsoil Law	None	None	None

Hole	der of licens	es OOO Sibn	eft-Yurga								
Nos.	Subject of the Federation	Name of object of licensing	No. of state registr. of current license	Date of registr. of current license	Date of registr. of initial license	Expiration date of current license	Function of works	Grounds for issuance of initial license	Number of re-issues	Grounds for re- issuance	Number of addenda to license agreement
1	2	3	4	5	6	7	8	9	10	11	12
		Northeastern part					Oil and gas				
		of Palyanovskaya					prospecting and				
		Area of					production			Art. 17-1, sub-par.	
	Khanty-Mansi	Krasnoleninskoye	XMH 11064				_	Art. 10-1, par. 3, of		6, of RF Subsoil	
1	AA	Field	HЭ	26.12.01.	26.01.93.	08.12.12.		RF Subsoil Law	2	Law	4
							Oil and gas			Art. 17-1, sub-par.	
	Khanty-Mansi	Southern part of	XMH 11063				prospecting and	Art. 10-1, par. 3, of		6, of RF Subsoil	
2		Priobskoye Field		26.12.01.	11.03.93.	18.01.13.	production	RF Subsoil Law	2	Law	4

Holo	Holder of licenses OAO Meretoyakhaneftegaz														
Nos.	Subject of the Federation	Name of object of licensing	No. of state registr. Of current license	Date of registr. of current license	Date of registr. of initial license		Function of works	Grounds for issuance of initial license	Number of re- issues	Grounds for re- issuance	Number of addenda to license agreement				
1	2	3	4	5	6	7	8	9	10	11	12				
1	YNAA	Meretoyakhinskoye	СЛХ 10828 НЭ	22.10.99.	18.06.99.	16.06.19.	Search for, exploration and extraction of oil and gas	Art. 10-1, par. 3, of RF Subsoil Law	2	Art. 17-1, sub-par. 6, of RF Subsoil Law	None				
		Karasevsko-	СЛХ 00957	17.01.01.		2006	Geological	Art. 10-1, par. 5, of RF Subsoil Law	None	None	None				

## Holder of licenses OOO Zapolyarneft (subsidiary company of OAO Sibneft-NNG)

Nos	Subject of the Federation	Name of object of licensing	No. of state registr. of current license	Date of registr. of current license	Date of registr. of initial license	Expiration date of current license	Function of works	Grounds for issuance of initial license	Number of re- issues	Grounds for re- issuance	Number of addenda to license agreement
1	2	3	4	5	6	7	8	9	10	11	12
,		NY I		01 10 2002	04.00.02			par. 19, Regulation on		Art. 17-1, sub-par. 6, of RF Subsoil	
1	YNAA	Novogodneye	СЛХ 11767 НЭ	01.10.2003	04.08.93.	03.08.2013	and gas Prospecting and	Licensing	4	Law Art. 17-1, sub-par.	None
2	YNAA	Vyngapurovskoye	СЛХ 11769 НЭ	01.10.2003	04.11.93.	02.11.2013		par. 19, Regulation on Licensing		6, of RF Subsoil	None
3	YNAA	Yarainerskoye	СЛХ 11768 НЭ	01.10.2003	24.02.94.	23.02.2014	Oil and gas prospecting and production	par. 19, Regulation on Licensing		Art. 17-1, sub-par. 6, of RF Subsoil Law	None
4	KhMAA	Vyngapurovskoye	ХМН 11871 НЭ	31.10.2003	27.09.94.	26.09.14.		par. 19, Regulation on Licensing		Art. 17-1, sub-par. 6, of RF Subsoil Law	None

	Holder of licenses OOO "Shinginskoye														
N	los.	Subject of the Federation	Name of object of licensing	No. of state registr. of current license	Date of registr. of current license	Date of registr. of initial license	Expiration date of current license	Function of works	Grounds for issuance of initial license	Number of re- issues	Grounds for re- issuance	Number of addenda to license agreement			
	1	2	3	4	5	6	7	8	9	10	11	12			
				TOM 00594					Art. 10-1, par. 3, of RF		Art. 17-1, sub-par. 6, of RF Subsoil				
1		Tomsk Region	Shinginskoye	НЭ	12.01.01.	16.01.94.	28.01.14.	of oil and gas	Subsoil Law	2	Law	None			

### Holder of licenses ZAO Archinskoye

-											
			No. of state								Number of
	Subject of the	Name of	registr.	Date of	Date of				Number		addenda to
	Federation	object	of current	registr. of	registr. of	Expiration date of	Function of	Grounds for issuance of	of re-	Grounds for re-	license
Nos.		of licensing	license	current	initial	current license	works	initial license	issues	issuance	agreement
1105.		or neensing	neense	license	license	current neense	WOLKS	initial needse	155405	issuance	ugreenient
1	2	3	4	5	6	7	8	9	10	11	12
			_		-		Search for,				
							exploration			Art. 17-1, sub-par.	
			TOM 00(20				1	A = 10.1 = 2 - CDE		· 1	
			TOM 00638					Art. 10-1, par. 3, of RF		6, of RF Subsoil	
1	Tomsk Region	Archinskoye	НЭ	10.12.01.	01.03.94.	01.03.14.	of oil and gas	Subsoil Law	2	Law	None
							Search for,				
							exploration			Art. 17-1, sub-par.	
			TOM 00639				and extraction	Art. 10-1, par. 3, of RF		6, of RF Subsoil	
2	Tomsk Region	Urmanskoye	HЭ	11.12.01.	01.03.94.	01.03.14.	of oil and gas		2	Law	None

#### b) Processing of minerals

The initial installed capacity of Omsk Refinery, founded in 1955, was 3 million tons a year (60,000 barrels a day). Its maximum achieved productivity stood at 28.3 m tons (566,000 barrels a day). After the dismantling of its old atmospheric and vacuum distillation units in 1997, the refinery's capacity settled at a level of 19.5 m tons a year (385,000 barrels a day). But it remains the largest refinery in Russia and one of the largest in the world.

The refineries modernization program being carried out by Sibneft helps to cut costs and raise the share of the yield of white products in the total output. Large investments are directed to enhance the competitiveness of Omsk Refinery, by fully bringing its products into conformity with the future standards of the Russian and international markets.

In 2002 Omsk Refinery worked at 68% of its primary refining capacity, exceeding the average value for Russia (63.3%). The depth of oil refining at the plant constituted 83.2%, which is the highest indicator in Russia and far exceeds the average level for the country (below 70%).

Omsk Refinery has an advantageous geographical position. It is situated at a junction of two major oil products lines, one of which runs to the east towards Novosibirsk, and the other to the west, to Ufa. Thus, Omsk Refinery possesses an advantage in supplying practically all the areas of Western Siberia with its products.

The plant's real volume of refining had been dwindling before 1999, in accordance with the general tendency of those years in Russia. But in the last three years, thanks to the realization of an updating program for the refinery and the growth of demand for oil products, the volume of refining has begun to gradually increase again.

#### Dynamics of crude oil refining at Omsk Refinery in 1996-2003:

		-/0	,		
	1999	2000	2001	2002	2003
Oil refining (m tons a year)	12.46	12.56	13.26	13.26	13.83
Oil refining (thous. barrels a day)	246.1	247.9	261.9	261.9	

Effective technologies, and access to low-density crude oil have determined supplies to users of a wide assortment of high quality products. The output of gasoline, diesel fuel and kerosene at the refinery exceeds the average performance of Russian plants, whereas the share of the output of black oil is below the average.

The application of processes that improve product quality has created a technical base for the output of a full range of varied types of fuel, oils and dopes, aromatic hydrocarbons, catalysts and other products. Omsk Refinery is capable of producing diesel fuel with a low content of sulfur, up to EU standards.

The launching in 1995 of a combined complex for the deep refining of black oil, including a catalytic cracking unit, enabled the Omsk Refinery to increase its output of A-92 gasoline and to begin producing gasoline of the A-96 Extra brand. As market demand grows, the output of these products by the refinery will increase. The Omskl refinery has completely switched to the production of clear gasoline.

In October 2001 Sibneft brought a new alkylation plant into service, this enabling the company to start producing A-98 high-octane gasoline. After the plant comes up to full capacity, the maximum volume of production will be 12 thousand tons per month. The operation of the new plant has made it possible to increase the output of white products and to cut the amount of harmful emissions into the atmosphere.

#### The basic oil products output in 1996-2002 at Omsk Refinery

Million tons per year	1999	2000	2001	2002	2003
Gasoline	2.63	2.94	3.02	3.15	3.14
Diesel fuel	4.31	4.28	4.53	4.61	4.60
Kerosene	0.69	0.63	0.62	0.55	0.60
Oil fuel	2.19	1.98	2.28	2.07	2.16

From February 2002 Sibneft began to effect crude oil refining at the Moscow Refinery. In August 2002 Sibneft concluded a contract with the Moscow Refinery for the supply of 350 thousand tons of crude oil every month. The volume of refining of the company's oil at the Moscow Refinery in 2002 came to 2.55 m tons.

Name of plant/unit	Quantity	Initial value	Accumulated depreciation	Book value	
		(thous. rub)	(thous. rub)	(thous. rub)	
ELOU-7	98	17 394,7	16 316,2	1 078,5	
ELOU-8	61	12 742,4	12 062,2	680,2	
ELOU-9	74	12 700,9	12 052,7	648,2	
AVT-6	327	24 668,9	23 005,5	1 663,3	
AVT-7	272	48 577,6	38 355,5	10 222,1	
AVT-8	246	45 537,8	43 671,8	1 866,0	
AT-9	160	44 671,1	42 443,1	2 228,0	
AVT-10	570	519 576,3	184 664,3	334 912,0	
FSB	145	37 151,2	32 013,6	5 137,6	
TEU-1(VT-10)	50	33 152,5	12 425,5	20 727,0	
43/103	368	223 036,6	125 813,6	97 222,9	
Oxygen production	229	87 543,6	44 411,3	43 132,3	
Sulfur production (UAS)	101	39 504,7	8 085,5	31 419,2	
ZEOLITE PRODUCTION	101	<i>37 3</i> 0 <del>4</del> ,/	0.005,5	51 419,2	
PLANT	58	3 575,7	2 626,4	949,3	
G-43-6	679	42 877,1	36 008,2	6 868,9	
G-43-7	370	31 008,5	25 302,7	5 705,9	
KT-1 unit	1066	456 059,7	176 789,7	279 269,9	
36/1-1	1000	19 636,5	13 303,1	6 333,4	
36/1-3	117	23 025,4	15 170,3	7 855,1	
36/3-4	103	14 467,2			
37/1-4			11 174,6	3 292,7	
37/1-5	184 312	10 809,0	10 090,8	718,2	
39/1-2	440	43 221,7	29 604,0	13 617,6	
39/6-4	433	48 954,6	31 418,5	17 536,2	
39/8-5		42 710,9	35 356,0	7 354,8	
UKM-2	393	53 289,4	37 807,8	15 481,6	
UKM-3	110	7 844,3	4 095,2	3 749,2	
UKM-1	116	8 204,6	5 607,1	2 597,5	
UKM-4	184	12 878,9	9 781,9	3 097,1	
	68	6 347,2	5 789,7	557,4	
Lithiums Sulfanation plant	194	27 352,5	17 274,8	10 077,6	
Sulfonation plant	566	82 918,2	71 403,0	11 515,1	
Inert gas plant	116	9 022,4	6 978,0	2 044,4	
AGFU	137	14 084,6	13 334,7	749,9	
GFU-2 212-L (POCK)	308	34 139,2	32 815,3	1 323,9	
,	68	474 953,7	66 381,8	408 571,9	
25\12	33	497 772,9	74 888,3	422 884,6	
Gas flare plant	340	18 560,8	14 999,5	3 561,3	
Gas pumping-over section	33	60 398,5	57 177,7	3 220,7	
35/11-600	217	199 108,6	69 015,7	130 092,9	
L-24/6	208	27 533,1	25 431,8	2 101,3	
L-24/7	207	33 070,0	28 236,4	4 833,6	
L-24/9	227	52 777,7	45 320,7	7 457,0	
21-10/3M	470	120 868,5	105 026,2	15 842,3	
Coke calcination	167	33 445,5	8 836,3	24 609,3	
<u>19/3</u>	395	38 396,9	26 028,3	12 368,6	
Complex "Aromatica"	1282	2 368 588,5	2 237 222,6	131 365,9	

# The fixed assets of OAO Sibneft-Omsk Refinery as on July 1, 2004, according to financial accounting data

Commodity production	2450	583 420,7	373 587,6	209 833,1
EP and ST control	4120	474 882,2	350 903,5	123 978,7
Water supply management	2670	842 933,4	601 233,3	241 700,1
Technical control laboratory	831	107 206,0	54 912,5	52 293,5
Reagent facilities	102	14 591,7	10 659,1	3 932,5
Total	22581	8 087 194,4	5 336 914,3	2 750 280,2

## 3.4. Plans of future activity

With a view to further sustained development, the enhancement of competitiveness and the building-up of income in the interest of all the categories of shareholders work is being carried out in the following areas:

- the consolidation of capital and the strengthening of the management vertical through the construction of a welloiled system of business processes;

- the completion of a wide-scale program of restructuring that provides for the conversion of a number of service structures into independent subdivisions, sale of secondary structures, and the transfer of social assets into municipal ownership;

- the augmentation of capital investments in oil production;

- the building up of the oil and gas output;

- the intensification of work at the new fields;

- the employment of the advanced technologies developed and being introduced jointly with the companies Schlumberger, Halliburton (horizontal well drilling, hydraulic fracturing of formations), Baker Huges (sidetracking, drilling of new wells);

- supplementary exploration of oil reserves by exploratory drilling, the conduct of 3D seismic surveys;

- the enlargement of the resource base of the company through acquiring new licensed areas;

- restoring and increasing the yield of low-efficiency wells and those out of operation;

- upgrading the quality of gasolines and diesel fuels to the level of perspective requirements through introducing sulfuric acid alkylation plants and catalytic reforming plants with a continuous regeneration of the catalyst;

- improving the ecological situation at the industrial plants by the adoption of a technology of cleaning soil and waters from pollution by oil and oil products; and achieving a reduction in energy consumption by the adoption of energy-saving technologies;

- the enlargement of the network of European standard gas stations; and getting into and the strengthening of the positions of the company in new sales markets for oil products.

To the main areas of 2004 company development belong:

The maintenance of a steady growth of oil production.

The building-up of oil production on the basis of the application of advanced technological methods of field development.

The calculation of reserves, and recovery ratio-based feasibility studies for the Romanovskoye and Yarainerskoye Fields. The creation of technical documentation with respect to the Zapadno-Sutorminskoye, Karamovskoye, Sporyshevskoye, Romanovskoye, Novogodneye and Yarainerskoye Fields, and the construction of models of the Kraineye, Muravlenkovskoye, Vyngapurovskoye and Priobskoye Fields.

The carrying out of an analysis of the prospects of a presence of oil and gas on the Arctic and far eastern shelves of the Russian Federation with their ranking by investment attractiveness. Provision is made for the preparation of model exploration projects for three most promising regions of the shelf water areas.

Getting into the gas market

The fullest possible commercialization of associated gas resources by way of its effective processing.

Raising the company's own oil product quality standards.

The implementation of the projects as envisaged by the company's blueprint for the technical re-equipment of OAO Sibneft-ONPZ: the reconstruction of the catalytic reforming plant, to be commissioned in the fourth quarter of 2004; the start of the construction of the plants for the pinpoint filling of oil products with the commissioning of the first stage in 2005; and the beginning of the implementation of the first stage of reconstruction of the AT-9 primary refining plant with commissioning in December 2004.

Switchover to the production of all the oil products according to the  $\Gamma OCT P 51105$  (analogue of Euro-2) standard. The development of the company's own marketing network.

Modernizing the current sales network, the construction of European standard gas stations; the development of, and the strengthening of the positions of the company in new sales markets for oil products (Moscow and the Moscow Region, St. Petersburg, Nizhny Novgorod).

Improvement of the quality of services for users of oil products in the retail trade sector; a broadening of the spectrum of retail services; the development and introduction of a uniform service product; the development and

introduction of loyalty programs for corporate customers and individuals on the basis of a mobile map of Sibneft; and the conduct of advertising events.

# 3.5. Participation by the issuer in industrial, banking and financial groups, holdings, concerns and associations

3.5.1 Organization: "Russian Marketing Association"
The issuer's place and functions in the organization: a member of the association
3.5.2 Organization: Noncommercial Partnership "Siberian Ice Hockey Corporation"
The issuer's place and functions in the organization: a co-founder
3.5.3 Organization: Noncommercial Partnership "West Siberian Investment Center"
The issuer's place and functions in the organization: a co-founder
3.5.4 Organization: Noncommercial Partnership "SK AVANGUARD"
The issuer's place and functions in the organization: a co-founder

# 3.6. Subsidiary and independent business companies of the issuer

	Name of legal entity, INN and tax inspectorate requisites **	Legal address	Main types of products (works, services) being supplied to the commodity market by the legal entity	Form of control
1	2	3	4	5
1.	The Open Joint Stock Company "Sibneft- Noyabrskneftegaz"	59/87 Lenina St., Noyabrsk 629807	Crude oil production	OAO Sibneft exercises direct control via actual possession of 99% of the voting shares of OAO голосующих акций OAO Sibneft-Noyabrskneftegaz
2.	The Open Joint Stock Company "Sibneft- Omsk Refinery"	1 Gubkina Prospekt, Omsk-40 644040	Oil refining	OAO Sibneft exercises direct control via actual possession of 100% of the voting shares of OAO Sibneft-Omsk Refinery
3.	The Open Joint Stock Company "Sibneft- Omsknefteproduct"	54 Frunze St., Omsk-99 644099	Sale of oil products	OAO Sibneft exercises direct control via actual possession of 100% of the voting shares of OAO Sibneft-Omsknefteprodukt
4.	The Open Joint Stock Company "Sibneft- Noyabrskneftegazgeo fizika"	Promzona, Noyabrsk, Yamalo- Nenets Autonomous Area, Tyumen Reg. 626809	Geological study of mineral resources	OAO Sibneft exercises direct control via actual possession of 80.98% of the voting shares of OAO Sibneft- Noyabrskneftegazgeofizika
5.	The Closed Joint Stock Company "Sibneftavia"	34 Verkhnyaya St., Moscow 125040	Air passenger and freight operations	OAO Sibneft exercises direct control via actual possession of 100% of the voting shares of ZAO Sibneftavia
6.	The Open Joint Stock Company "Meretoykhaneftegaz "	Prombaza panel 15, Muravlenko, Purovsky District, YNAA	Crude oil production	OAO Sibneft exercises direct control via actual possession of 33% of the voting shares of OAO Meretoykhaneftegaz
7.	The Open Joint Stock Company "Sibneft- Ural""	73/16 Shaumyana St., Yekaterinburg 620102	Supply of oil products	OAO Sibneft exercises direct control via actual possession of 100% of the voting shares of ZAO Sibneft-Ural
8.	The Company "Sib Finance B. V." (no operations within the territory of the	Rotterdam, Netherlands	Financial activity	OAO Sibneft exercises direct control via actual possession of 100% of the voting shares in the authorized capital of the company Sib Finance B. V.

	Russian Federation)			
9	The Closed Joint Stock Company Kuzbassnefteprodukt	1 Polevaya St., Novokuznetsk, Kemerovo Reg. 654018	Sale of oil products	OAO Sibneft exercises direct control via actual possession of 100% of the voting shares in the authorized capital of ZAO Kuzbassnefteprodukt
10	The Open Joint Stock Company "Sibneft - Barnaulnefteprodukt	124 K. Marx St., Barnaul 656004	Supply of oil products and the storage of fuel and lubricants	OAO Sibneft exercises direct control via actual possession of 93.47% of the voting shares in the authorized capital of OAO Sibneft - Barnaulnefteprodukt
11	The Limited Liability Company Sibneft - Noyabrsknefteprodukt	Promzona, Noyabrsk, Tyumen Reg. 626726	Storage, transportation, processing and sale of oil products	OAO Sibneft exercises direct control via actual possession of 100% of the shares in the authorized capital of OOO Sibneft - Noyabrsknefteprodukt
12	The Closed Joint Stock Company Aeroport - Servis	Airport 4 "Tolmachyovo, Ob- 4, Novosibirsk Reg. 633115	Transportation of oil, gas and products, their processing	OAO Sibneft exercises direct control via actual possession of 50% +1 share in the authorized capital of OOO Aeroport - Servis
13	The Limited Liability Company "NiiPP INPETRO"	71 Sadovnicheskaya St., Bldg. 3, Moscow 113035	Production of scientific and technical products in the field of oil and gas field development	OAO Sibneft exercises direct control via actual possession of 51% of the shares in the authorized capital of OOO NiiPP INPETRO
14.	The Limited Liability Company "Sibneft- Yugra"	149 Mira St., Khanty-Mansiisk, KhMAA 628007	Exploration, gas and oil recovery, transportation and processing	OAO Sibneft exercises direct control via actual possession of 50% of the shares in the authorized capital of OOO Sibneft- Yugra
15	The Limited Liability Company "Sibneft- Chukotka"	6 Rultytegina St., Anadyr, Chukchi Autonomous Area	Exploration, gas and oil recovery, transportation and processing	OAO Sibneft exercises direct control via actual possession of 50% of the shares in the authorized capital of OOO Sibneft- Chukotka
16	The Limited Liability Company "Radio ZS"	51 Izyskatelei St., Noyabrsk, YNAA 629810	Establishment and organization of mass media of information	OAO Sibneft exercises direct control via actual possession of 51% of the shares in the authorized capital of OOO Radio ZS
17	The Closed Joint Stock Company "Mediacentr-A7"	98 22 Dekabrya St., Omsk 644015, Russian Federation	Organization of broadcasting and retransmission services and of video and radio program hire and sale	OAO Sibneft exercises direct control via actual possession of 51% of the shares in the authorized capital of OOO Mediacentr- A7
18	The Limited Liability Company "Sibneft- AZS Servis"	38 Bolshaya Kommunisticheskay a St., Bldg. 1, Moscow 109004	Operation of gas stations	OAO Sibneft exercises direct control via actual possession of 100% of the shares in the authorized capital of OOO Sibneft- AZS Servis
19	The Limited Liability Company "Sibneft-	1 Zaozyorny Per., Tomsk 634009,	Operation of filling	OAO Sibneft exercises direct control via actual possession of 100% of the shares in

	Tomsk"	Russian Federation	complexes	the authorized capital of OOO Sibneft- Tomsk
20	The Open Joint Stock Company "Sverdlovsknefteprod ukt"	25 8 Marta St, Yekaterinburg 620014, Russian Federation	Supplies of oil products	OAO Sibneft exercises direct control via actual possession of 53.99% of the shares in the authorized capital of OAO Sverdlovsknefteprodukt
21	The Closed Joint Stock Company "Sibneft-Mobilnaya Karta" (Kuzbass)	50 Lenina St., Tashtagod, Kemerovo Reg. 652970, Russian Federation	Information services	OAO Sibneft exercises direct control via actual possession of 75% + 1 share in the authorized capital of ZAO Kompaniya Mobilnaya Karta (Kuzbass)"
22	The Limited Liability Company "Khantos"	149 Mira St., Khanty-Mansiisk 628007, Russian Federation	Prospecting, geophysical, and exploration work	OAO Sibneft exercises direct control via actual possession of 100% of the shares in the authorized capital of OOO Khantos
23	The Limited Liability Company "Sibneft - Krasnoyarsknefteprod ukt"	23 G Severnoye Shosse, Krasnoyarsk, Krasnoyarsk Territory 660049, Russian Federation	Operation of filling complexes	OAO Sibneft exercises direct control via actual possession of 100% of the shares in the authorized capital of OOO Sibneft - Krasnoyarsknefteprodukt
24	The Open Joint Stock Company "Sibneft - Tyumennefteprodukt"	81 Respubliki St., Tyumen 625048, Russian Federation	Sale of oil products	OAO Sibneft exercises direct control via actual possession of 93.52% of the voting shares of OAO Sibneft- Tyumennefteprodukt
25	000 "NTK"	37/7 Prospekt Geroyev, Nizhny Novgorod 603044	Operation of filling complexes and tank farms	OAO Sibneft exercises direct control via actual possession of 100% of the stakes in OOO "NTK"
26	OOO "Sibneft-St. Petersburg"	10 Sovetsky Prospekt, St. Petersburg 197706, Russia	Sale of oil products	OAO Sibneft exercises direct control via actual possession of 100% of the stakes in OOO Sibneft-St. Petersburg
27	OOO "Krasnoyarsk Oil Service"	23 G Severnoye Shosse, Krasnoyarsk 660049	Leasing out equipment	OAO Sibneft exercises direct control via actual possession of 100% of the stakes in OOO Krasnoyarsk Oil Service
28	OOO "Sibneft- Anadyr"	2V Rultytegina St., Anadyr, Chukchi Autonomous Area	Trade and procurement commercial activities	OAO Sibneft exercises direct control via actual possession of 100% of the stakes in OOO Sibneft-Anadyr
29	ZAO "Archinskoye" (*)	14 Lenina Ploshchad, Tomsk 634050	Oil production	OAO Sibneft exercises direct control via actual possession of 100% of the shares of ZAO Archinskoye
30	OOO "Shiginskoye" (*)	2 Sovetskaya St., Kargasok, Tomsk Region	Oil production	OAO Sibneft exercises direct control via actual possession of 100% of the stakes in OOO Shiginskoye

(\*) before April 19, 2004, the share of participation of OAO Sibneft in ZAO Archinskoye and OOO Shiginskoye constituted 20%. At the present time the share of participation is increased to 100%.

# 3.7. The composition, structure and value of the fixed assets of the issuer, information on the plans for the acquisition, replacement and retirement of fixed assets, as also on all the facts of encumbrance of the issuer's fixed assets

# 3.7.1. Fixed assets

Data on the fixed assets according to unconsolidated financial statement data as on July 1, 2004: Initial (replacement) value of the fixed assets: 5 520 064 thous. rubles

Amount of accrued depreciation: 664 001 thous. rubles

Information on a revaluation of the fixed assets: *there was no revaluation made of the fixed assets and longlease fixed assets during the five years preceding the year before the end of the quarter of account.* Information on all the facts of encumbrance of the issuer's fixed assets (with the indication of the character of encumbrance, the moment of origination of the encumbrance, its term of validity and other conditions at the discretion of the issuer): *there are no encumbered fixed assets.* 

# 3.7.2. Value of the immovable property of the issuer

According to unconsolidated financial statement data as on July 1, 2004 The overall value of the immovable property **5 092 055 thous. rubles** Amount of accrued depreciation **530 874 thous. rubles** 

There was no reestimation of fixed assets during reported period.

# IV. Information on the financial and economic activities of the issuer

# 4.1. The results of the issuer's financial and economic activities

4.1.1 Profits and losses. Based on unconsolidated financial statement data, the indicators characterizing the profit margin and	d
unprofitableness of the issuer:	

Name of indicator	Method of calculation	Calculation	1 half 2004	1 half 2003
Revenue, thous. rubles	Gross sum of revenue	Line 010 f2	81 844 280	55 879 800
Gross profit, thous. rubles	Revenue – cost	(Line 010-Line 020)f2	38 336 657	9 535 700
Net profit (undistributed	Profit (loss) from the usual	Line 190 f2		
profit (uncovered loss),	activities + extraordinary income			-623 959
thous. rubles	<ul> <li>– extraordinary costs</li> </ul>		20 642 168	(loss)
Labor productivity, thous.	Revenue / average payroll	Line 010f2/number of		
rubles/man		employees	101 292	72 290
Productivity of capital, %	Revenue / value of fixed assets	$\frac{Line010F2}{Line120\ f1} \times 100\%$		
			1685	1579
Return on assets, %	Net profit / book value of assets	$\frac{Line190F2}{Line300\ f1} \times 100\%$		
		Line 300 f1	13,6	-0,4
Return on equity, %	Net profit / capital and reserves –	Lind 90F2		
	special purpose funding and	$\frac{1000}{Line(490-450+640-411)f1} \times 100$		
	receipts + deferred income - own shares bought out from			
	shareholders		56,2	-1.7
Return on sales, %	Profit on sales / sales proceeds	$Line50F2$ $\times 1000\%$		
		$\frac{Line50F2}{Line010f2} \times 100\%$	37,5	8,2
Amount of uncovered loss as	Uncovered loss of previous years	(Line 465+ 475)f1		
on date of account, thous.	+ uncovered current-year loss			
rubles			-1 424 152	<b>-</b> 1 424 152
Ratio of uncovered loss as on	Amount of uncovered loss / book	Line(465 + 475)F1		
date of account to currency	value of assets	$\overline{Line300 f1}$		
of balance sheet			-0,009	-0,009

4.2. The liquidity of the issuer Based on unconsolidated financial statement data, the indicators characterizing the issuer's liquidity:

Name of indicator	Calculation	1 half 2004	1 half 2003
Own circulating	F1 Line(490-411-450+640-		
assets, rubles	190-230)	- 35 408 307	6 139 363
Leverage ratio	<i>Line</i> (590+690-640) <i>F</i> 1		
	<i>line</i> (490-411-450+640) <i>f</i> 1	3,15	3,13
Coefficient of	<i>line</i> (490-411-450+640) <i>F</i> 1		
autonomy of own	line300f1		
funds		0,24	0,24
Provision of reserves	line.(490 + 640 - 190 - 230)F1		
by own circulating	<i>line</i> .210 <i>f</i> 1		
assets		-16	2
Permanent asset index	line(190+230)F1		
	<i>line</i> (490–411–450+640) <i>f</i> 1	1,96	0,83
Current ratio	<i>line</i> (290-230) <i>F</i> 1		
	$\overline{line(690-640)f1}$	1,07	2,08
Quick ratio	line(290-210-220-230)F1		
	line(690-640)f1	1,00	1,96

# 4.3. The amount, structure and sufficiency of the issuer's capital and circulating

# 4.3.1. The amount and structure of the issuer's capital and circulating assets as of April 1, 2004

1. the amount of authorized capital: 7 586 thous. rubles

2. the number of shares bought out by the issuer: 5 305

3. the book value of the shares bought out: 297 thous. rubles

4. the bought out shares' percentage of the total number of placed shares:

5 305 / 4741299639 x 100%= 0.0001%

5. the amount of the issuer's reserve capital, formed by additions from profit **379 thous. rubles** 

6. the amount of undistributed net profit (line 470 of the accounting balance sheet): **18 948 554 thous. rubles** 

7. the aggregate amount of capital (the section 3, Capital and Reserves, of the balance sheet total) **25 339 668 thous. rubles** 

# The structure of equity according to unconsolidated financial statement data (thous. rubles):

	As of 01.07.2004
Authorized capital	7 586
Own shares bought out from holders	(291)
Additional capital	7 807 598
Reserve capital	379
Undistributed profit	30 307 893
Uncovered current-year loss	(1 424 152)
TOTAL	36 699 013

The structure of circulating capital according to unconsolidated financial statement data (thous. rubles):

	As of 01.07.2004
Reserves	2 244 236
Accounts receivable	42 186 925
Short term financial investments	31 011 697
Cash	1 192 895

# 4.3.2. Capital sufficiency

The sufficiency of capital and circulating assests to meet short term liabilities and cover current operating expenses according to unconsolidated financial statement data as of 01.07.2004 (thousand RUR):

	As of 01.07.2004
Equity	36 699 013
Circulating assets	80 045 408
Short term liabilities	74 467 917
Average daily operating expenses	13 551

### 4.3.3. Cash

Cash requirement is determined by expenses on production, business and investment activities and will amount to 38,300 million rubles in the 3d quarter of 2004 by forecast. The potential sources of these funds are the proceeds of the sale of oil and oil products, as also of other sales. The attraction of money by obtaining bank credits and intra-corporate loans is possible. There are no plans to attract money through an additional issue of securities. The issuer has no blocked accounts, nor any payables in a bank on file.

# 4.3.4. Financial investments by the issuer

The money invested in securities makes up more than 10% of all the financial investments of the company as of the date of end of the quarter of account.

Type of security	Registered ordinary shares
Name of issuer	OAO Sibneft-Noyabrskneftegaz
Business address of issuer	59/87 Lenina St., Noyabrsk, Tyumen Reg. 629807
Number and date of state registration of the issue of securities	1-04-00109-A of March 13, 2001
Registering authority	Russian Federal Securities Commission
Number of securities owned	74
Overall nominal value of the securities owned	6 112 026 300,00
Total book value	8 811 463 917.80
Size of preference dividend	Dividends not being paid
Size of declared ordinary dividend, payout time	Dividends not declared

Type of security	Registered preference shares
Name of issuer	OAO Sibneft-Noyabrskneftegaz
Business address of issuer	59/87 Lenina St., Noyabrsk, Tyumen Reg. 629807
Number and date of state registration of the issue of securities	2-03-00109-A of March 13, 2001
Registering authority	Russian Federal Securities Commission
Number of securities owned	25
Overall nominal value of the securities owned	1 178 175 000.00
Total book value	1 378 300 653.97
Size of preference dividend	Dividends not being paid
Size of declared ordinary dividend, payout time	Dividends not declared

# Other financial investments which constitute more than 10% of all the financial investments of the company as on the date of end of the quarter of account:

••	
Object of financial investment	Loan without interest
Name of organization	OOO Invest Oil
Business address	13 Krupskoi St., Mytishchi, Moscow Region
	141002
INN	5029065916
Level of income from object of financial investment	0
Date of disbursement	16.01.04
Potential losses	0

# 4.3.5. Intangible assets

According to unconsolidated financial statement data as on April 1, 2004:

The initial value of the intangible assets is: **292 838 thous. rubles** The amount of accrued depreciation: **54 540 thous. rubles** 

Nos.	Name of group of intangible assets	Full value (thous. rubles)	Amount of accrued depreciation (thous. rublesб)
1	Trade marks	1620	272
2	Licenses	258 058	37 167
3	Program products and data bases	17 560	12 251

No intangible assets were contributed to the authorized capital (joint stock) in the quarter of account.

The accounting standards (rules), in accordance with which the issuer provides information on its intangible assets: Classifiable as intangible assets are objects with no tangible content, but with a value assessment, employed in the economic activities of the enterprise over a long period of time (for more than a year) and bringing in income. The assignment of an asset (property) to intangibles is determined in accordance with the criteria of the Accounting Rules 14/2000 (Accounting of Intangible Assets), approved by the Russian Ministry of Finance Order N91H of October 16, 2000. The assets of the company, accounted for in the Intangible Assets account 04, are reflected in the ledgers in the amount of the expenditure on their acquisition, including the expenses to bring them up to a condition

in which they are suitable for use for the planned purposes. The amount of the depreciation of the intangibles is calculated on a historic-cost basis and with due regard for their useful life (but not to exceed the period of operation of the enterprise). In the ledgers the intangible assets are reflected by residual value.

# 4.4. Information on the policies and expenditure of the issuer in the field of scientific and technological development and with respect to licenses and patents, new ideas and research

The main areas of work in the scientific and technological development of OAO Sibneft are:

- participation in the search for promising areas in terms of oil and gas by geophysical methods;
- the conduct of downhole logging in prospecting, exploratory and development wells with a view to a division of the stratigraphic section, the identification of pay horizons, the study of the technical condition of the wells and control over the development of the fields;
- participation in research, testing-and-procedural and development work, directed towards raising the geological and economic effectiveness of geophysical research and perfecting the methods and techniques of its conduct;
- participation in the development, testing and adoption of new technical means and technologies for the study of mineral resources, a second drilling-in, and cutdowns in the expenses on a ton of oil extracted;
- participation in the work on the creation of scientific-technical products: technical documentation, field development and oil recovery plans, techno-economic proposals and feasibility studies, including geological and hydrodynamic models, other documents necessary for the development of new hydrocarbon deposits;
- further upgrading of the methods of planning and regulation of late-stage field development with the construction of permanently operating geologo-mathematical models.

# V. Detailed data on the persons who are members of the governing bodies of the issuer, of its bodies for control over its financial and economic activities and brief information on the staff of the issuer

# 5.1. Information on the structure and competence of the governing bodies

# THE GENERAL MEETING OF SHAREHOLDERS

The scope of competence of the General Meeting of Shareholders includes dealing with the following matters:

1) introduction of amendments and modifications to the Charter of the Company or approval of a reworded Charter

of the Company (excepting cases stipulated in Art. 12, pars. 2-5, of the Federal Law on Joint Stock Companies);

2) a reorganization of the Company;

3) liquidation of the Company, the appointment of a liquidation commission and the approval of an intermediate and a final liquidation balance sheet;

4) election of members of the Board of Directors of the Company and an early termination of their authority;

5) election of a president of the Company and an early termination of his authority;

6) election of members of the auditing commission of the Company and an early termination of their authority;

7) approval of an auditor of the Company;

8) determination of the quantity, the nominal value, and the category (type) of declared shares and of the rights provided by these shares;

9) increasing the authorized capital of the Company;

10) placement of emission securities of the Company, convertible into shares;

11) decreasing the Company's authorized capital by reducing the shares' value, through the Company acquiring a part of the shares in order to cut their overall quantity, as also by redeeming the shares acquired and bought out by the Company (the shares at the Company's disposal);

12) approval of the annual reports and annual financial statement, including income statements (profit and loss accounts) of the Company, as well as the distribution of proft, including the payout (declaration) of dividends, and of the losses of the Company for the financial year;

13) determination of the procedure for the conduct of a General Meeting of Shareholders;

14) subdivision and consolidation of shares;

15) the passage of resolutions concerning the approval of transactions in the cases provided for in Art. 83 of the Federal Law on Joint Stock Companies;

16) the passage of resolutions concerning the approval of major transactions in the cases provided for in Art. 79 of the Federal Law on Joint Stock Companies;

17) deciding on participation in holding companies, financial and industrial groups, associations, and other amalgamations of commercial organizations;

18) approval of internal documents governing the work of the bodies of the Company, inter alia the Regulations concerning the General Meeting of Shareholders, the Regulations concerning the Board of Directors, the Regulations concerning the President, the Regulations concerning the Management, and the Regulations concerning the Procedure of Auditing Commission Activities;

19) passing a resolution on rewards and/or compensation for expenses to the members of the auditing commission of the Company stemming from their performance of their responsibilities at a period when they do so, and fixing the amounts of such compensations and rewards;

20) passing a resolution on rewards and/or compensation for expenses to the members of the Board of Directors of the Company stemming from their performance of their respective functions at a period when they do so, and fixing the amounts of such compensations and rewards;

21) passing a resolution on compensation out of the Company's funds for the expenses incurred by persons and bodies initiators of an Extraordinary General Meeting of Shareholders in the preparations for, and the holding of that meeting;

22) passing a resolution on the transfer of the authority of the single-member executive body of the Company to a profit organization (managing organization) or an individual entrepreneur (manager) under a contract;

23) passing a resolution on an early termination of the authority of the managing organization or the manager;

24) determination of a list of additional documents that must necessarily be kept at the Company;

25) settlement of other matters provided for in the Federal Law on Joint Stock Companies.

The General Meeting of Shareholders shall not have the right to consider and decide on matters not assigned by the law or the Charter of the Company to its competence.

The General Meeting of Shareholders shall not have the right to decide on matters not included in the agenda of the meeting or change the agenda.

# THE BOARD OF DIRECTORS

The Board of Directors of the Company is in overall charge of all its operations, with the exception of matters assigned by federal laws and the Company's Charter to the competence of the General Meeting of Shareholders. There fall within the competence of the Board of Directors of the Company:

1) determination of the priority lines of Company activity, including the determination of strategic aims for its operation, determination of the main activities and of the regions of activity of the Company, the determination of its dividend policy and long- and medium-term development strategy and the approval of its annual business plans;

2) calling the annual and an Extraordinary General Meeting of Shareholders, with the exception of the cases contemplated by paragraph 8 of Art. 55 of the Federal Law on Joint Stock Companies;

3) approval of the agenda of a General Meeting of Shareholders;

4) fixing the date for compiling a list of persons entitled to attend a General Meeting of Shareholders and other matters assigned to the competence of the Board of Directors under the provisions of Chapter VII of the Federal Law on Joint Stock Companies and linked to preparation and holding of the General Meeting of Shareholders;

5) preliminary approval of the Company's annual reports and annual financial statement, including the profit and loss statements for the financial year;

6) appointment of Management members;

7) early termination of the authority of Management members;

8) approval of an agreement on the transfer of the authority of the single-member executive body of the Company to a profit organization (managing organization) or an individual entrepreneur (manager);

9) taking a decision on the formation of an interim single-member executive body of the Company and on the holding of an Extraordinary General Meeting of Shareholders to decide on an early termination of the authority of the Company's president and on the election of a president of the Company or on the transfer of the authority of the single-member executive body to a managing organization or a manager in the event that the president of the Company or the managing organization (manager) is unable to perform their functions;

10) taking a decision on suspension of the authority of the president of the Company or on suspension of the authority of the managing organization or manager. Simultaneously with this decision the Board of Directors of the Company is obliged to take a decision on the formation of an interim single-member executive body of the Company and on the holding of an Extraordinary General Meeting of Shareholders to decide on an early termination of the authority of the Company's president or the managing organization (manager) and on the election of a president of the Company or on the transfer of the authority of the single-member executive body to a profit organization or a manager;

11) placement of bonds and other emission securities not convertible into shares;

12) approval of a decision on an issue of securities and of a share issue prospectus, approval of a report on the share issue results, and introduction of amendments and modifications to them;

13) determination of the price (money value) of the assets as well as of the price of the placement and redemption of emission securities where the Federal Law on Joint Stock Companies provides for;

14) acquisition of shares placed by the Company in accordance with Art. 72, par. 2, of the Federal Law on Joint Stock Companies;

15) acquisition of bonds and other securities placed by the Company where the Federal Law on Joint Stock Companies provides for;

16) recommendations to the General Meeting of Shareholders as to the amounts of the rewards and compensations to be paid to the members of the auditing committee;

17) determination of the amount of payment for the services of the auditor;

18) recommendations to the General Meeting of Shareholders as to the size of a dividend on shares and the timing of its payment;

19) recommendations to the General Meeting of Shareholders as to the procedure of distribution of the profits and losses of the Company for the financial year;

20) utilization of the reserve fund and other funds of the Company;

21) approval of internal documents of the Company, with the exception of internal documents governing the activities of the bodies of the Company that have to be approved by a resolution of the General Meeting of Shareholders, as well as of other Company internal documents, the approval of which is assigned by the Charter to the competence of the single-member executive body of the Company, and the introduction of amendments and modifications to these documents;

22) establishment and liquidation of affiliates, the opening and liquidation of representation offices of the Company, approval of the statutes on the affiliates and representation offices and the introduction of amendmends and modifications to them;

23) introduction of amendments to the Charter of the Company associated with the creation of affiliates and the opening of representation offices and with their liquidation;

24) approval of major transactions where Chapter X of the Federal Law on Joint Stock Companies provides for;

25) approval of transactions envisaged by Chapter XI of the Federal Law on Joint Stock Companies;

26) approval of a registrar of the Company and the terms and conditions of a contract with him, as well as the termination of the contract with him;

27) adoption at any time of a decision for a check of the financial and economic activities of the Company;

28) determination of a person authorized to sign a contract on behalf of the Company with the president (managing organization or manager) and members of the Management;

29) approval of the basic conditions of the contracts with the Management members;

30) determination of a list of additional documents whose custody at the company is obligatory;

31) approval of procedures governing internal control of the financial and economic activities of the Company;

32) approval of internal risk-management procedures, the assurance of their observance, analysis of the effectiveness and the perfecting of those procedures;

33) other matters provided for in the Federal Law on Joint Stock Companies and in the Charter.

# MANAGEMENT

The scope of competence of the Management, which is the collegial executive body of the Company, includes the following matters in administering the day-to-day operations of the Company:

1) the preparation of proposals on overall guidelines for Company activity and development as well as investment, credit and financial, and pricing policies;

2) the preparation of proposals on the basic parameters for, and the terms of issues of emission securities, and on dividend policies;

3) ensuring a regular conduct of examinations of the Company's financial and economic activities;

4) decision making on transactions involving the acquisition, alienation or the possibility of alienation by the Company directly or indirectly of property the value of which at the moment the decision is arrived at constitues from 10 to 25 percent of the book value of the assets of the Company, with the exception of transactions that are made in the course of the routine economic activities of the Company;

5) the preparation of proposals on the organizational structure of the Company;

6) decision making on the conclusion by the Company of a Collective Agreement, and the approval of its terms and conditions.

A three-member Management shall be appointed by the Board of Directors of the Company for a term of 5 years unless a different term is fixed by a decision of the Board of Directors. The authority of any member of the Management may be terminated early by the Board of Directors of the Company.

The functions of a Chairman of the Management shall be exercised by the President of the Company.

Procedures governing the work and the decision-making process of the Management shall be determined by an internal document of the Company to be approved by the General Meeting of Shareholders.

# THE PRESIDENT

The President of the Company is its single-member executive body, to whose terms of reference belong all the matters pertaining to the administration of the day-to-day operations of the Company, with the exception of matters

coming within the competence of the General Meeting of Shareholders, the Board of Directors and the Management of the Company.

The President organizes the implementation of the resolutions of the General Meeting of Shareholders and of the decisions of the Board of Directors and the Management of the Company.

The President without a power of attorney acts on behalf of the Company, inter alia represents its interests, approves a list of staff, issues orders and gives instructions binding upon all the employees of the Company.

The President consummates transactions in the name of the Company, inter alia independently consummates transactions involving the acquisition, alienation or the possibility of alienation by the Company directly or indirectly of property whose value constitutes less than 10 percent of the book value of the assets of the Company, determined from the data of its financial statement as on the last date of account, unless the Federal Law on Joint Stock Companies and this Charter provide for a different procedure for their consummation. The President shall have the right to consummate transactions involving the acquisition, alienation or the possibility of alienation by the Company directly or indirectly of property the value of which constitutes 10 and more percent of the book value of the assets of the Company, with the exception of deals being made in the course of routine economic activities, as well as other transactions for which the Federal Law on Joint Stock Companies and this Charter provide to preliminary adoption of an apropriate decision by an empowered managerial body of the Company.

The rights and responsibilities, the term and the amount of the remuneration of the services of the President of the Company shall be determined by a contract to be concluded by the President with the Company. The contract is to be signed on behalf of the Company by the Chairman of the Board of Directors or a person authorized by the Board of Directors of the Company.

The President is to be elected by the General Meeting of Shareholders for a term of 5 years, unless a different term is provided by a resolution of the General Meeting of Shareholders.

# THE CODE OF CORPORATE CONDUCT

## APPROVED IN 1998 (remains as then worded), posted on the corporate site at

the address http://www.sibneft.ru/pages.jsp?page=45&lang=2

**Information on the changes made to the Charter and internal documents of the company during the 2nd quarter of 2004:** There have been no changes to either the Charter or internal documents.

The address of the Internet page on which the Charter and internal documents of the company are all placed in free access: http://www.sibneft.ru/pages.jsp?page=45&lang=2

# 5.2. Information on the persons who are members of the governing bodies of the issuer.

# **The Board of Directors**

The Chairman of the Board of Directors: *Potapov, Konstantin Nikolayevich* Members of the Board of Directors:

Independent Director Vinchel, Mikhail Genrikhovich Year of birth: 1961
Positions held in the last five years:
Period: 1995 - 2003 Organization: OAO Investment Company "Prospekt"
Position: General Director
Period: 2003 - up to the present Organization: OAO Investment Company "Prospekt"
Position: Senior adviser to the General Director of OAO Investment Company "Prospekt"
Share in the authorized capital of the issuer: Has no share.
Stakes in subsidiary/dependent companies of the issuer: Has no stakes.
Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account: 0

Independent Director Gavrikov, Albert Alexeyevich Year of birth: 1970
Positions held in the last five years:
Period: 1995 – up to the present Organization: Investment Group Aton
Position: Managing Director
Share in the authorized capital of the issuer: Has no share.
Stakes in subsidiary/dependent companies of the issuer: Has no stakes.
Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account: 0

Independent Director Tyryshkin, Ivan Aleksandrovich Year of birth: 1973 Positions held in the last five years: Period: 1996 - 1998 Organization: Federal Securities Commission Position: *Head of a Department* Period: 1998 - 2002 Organization: National Association of Stock Market Participants Position: Chairman of the Board Period: 2001 - 2003 Organization: Noncommercial Partnership "RTS Stock Exchange" Position: **President** Period: 2003 Organization: ZAO SKRIN Position: Executive Director, adviser to the General Sdirector of the ZAO SKRIN Period: October 2003 - up to the present Organization: OOO Russkove Zerno Position: *President* Period: 2004 - up to the present Organization: ZAO Obyedinennaya finansovaya gruppa Position: General Director Share in the authorized capital of the issuer: Has no share. Stakes in subsidiary/dependent companies of the issuer: Has no stakes. Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account:  $\theta$ 

# Shvidler, Yevgeny Markovich Year of birth: 1964

Positions held in the last five years:
Period: 1998 - 1999
Organization: OAO Sibneft
Position: Acting President
Period: 1999 - up to the present Organization: OAO Sibneft
Position: President
Share in the authorized capital of the issuer: 0%.
Stakes in subsidiary/dependent companies of the issuer: Has no stakes.
Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account: 0

### Breyeva, Tatyana Alexeyevna, Year of birth: 1951

Positions held in the last five years:

Period: 1997 - 1999 Organization: OAO Sibneft Position: Head of a Division, Head of the Department of Internal Audit and Enterprise Accounting Methodology Period: 1999-2001 Organization: OAO Sibneft Position: Chief Accountant

Period: 2001 – up to the present Organization: OAO Sibneft Position: Vice President for Finance Share in the authorized capital of the issuer: 0%.

Stakes in subsidiary/dependent companies of the issuer: *Has no stakes*.

Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account:  $\theta$ 

Novikov, Vladimir Ivanovich, Year of birth: 1945

Positions held in the last five years:

Period: 1996 - 2003 Organization: OAO Sibneft Position: Head of the Department of Corporate Policy Period: 2003 – up to the present Organization: OAO Sibneft Position: Head of the Department of Corporate Policy

Share in the authorized capital of the issuer: 0%.

Stakes in subsidiary/dependent companies of the issuer: Has no stakes.

Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account:  $\theta$ 

Potapov, Konstantin Nikolayevich Year of birth: 1956

Positions held in the last five years:

Period: 1998-up to the present Organization: OAO Sibneft

Position: Vice President

Share in the authorized capital of the issuer: 0.0121%.

Stakes in subsidiary/dependent companies of the issuer: Has no stakes.

Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account:  $\theta$ 

Oif, Valery Aleksandrovich (From March 18, 2004, ceased his functions as a member of the Board of Directors and as the Vice President for Refining and Marketing upon being appointed the representative of the Omsk Regional Government in the Federation Council) Year of birth: 1964
Positions held in the last five years:
Period: 1998 - 2004 Organization: OAO Sibneft Position: Vice President
Period: 2004 - up to the present Organization: Federation Council Position: Representative of the Omsk Regional Government
Share in the authorized capital of the issuer: Has no share.
Stakes in subsidiary/dependent companies of the issuer: Has no stakes.
Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account: θ

Poltorak, Yevgeny Yakovlevich Year of birth: 1947
Positions held in the last five years:
Period: 1997 – up to the present Organization: OAO Sibneft Position: Vice President
Share in the authorized capital of the issuer: Has no share.
Stakes in subsidiary/dependent companies of the issuer: Has no stakes.
Rewards paid for the performance of the functions of a member of the Board of Directors over the quarter of account: 0

# The Single-Member Managerial Body

Shvidler, Yevgeny Markovich – President of OAO Сибнефть Year of birth: 1964 Positions held in the last five years: Period: 1998 - 1999 Organization: OAO Sibneft Position: Acting President Period: 1999 – up to the present Organization: OAO Sibneft Position: President Share in the authorized capital of the issuer: 0%. Stakes in subsidiary/dependent companies of the issuer: Has no stakes.

# The Collective Managerial Body – Management:

Shvidler, Yevgeny Markovich – Chairman of OAO Sibneft Year of birth: 1964
Positions held in the last five years:
Period: 1998 - 1999 Organization: OAO Sibneft Position: Acting President
Period: 1999 – up to the present Organization: OAO Sibneft Position: President
Share in the authorized capital of the issuer: 0%.
Stakes in subsidiary/dependent companies of the issuer: Has no stakes.

# Korsik, Aleksandr Leonidovich Year of birth: 1956

Positions held in the last five years: Period: 1997 – 1999 Organization: OAO Sibneft Position: Head of the Department of Strategic Development Period: 1999 - up to the present Organization: OAO Sibneft Position: First Vice President Share in the authorized capital of the issuer: 0%. Stakes in subsidiary/dependent companies of the issuer: Has no stakes.

Breyeva, Tatyana Alexeyevna, Year of birth: 1951
Positions held in the last five years:
Period: 1997 - 1999 Organization: OAO Sibneft Position: Head of a Division, Head of the Department of Internal Audit and Enterprise Accounting Methodology
Period: 1999-2001 Organization: OAO Sibneft Position: Chief Accountant
Period: 2001 - up to the present Organization: OAO Sibneft Position: Vice President for Finance
Share in the authorized capital of the issuer: 0%.
Stakes in subsidiary/dependent companies of the issuer: Has no stakes.

# 5.3. Information on the amounts of remuneration of the members of the Board of Directors

In accordance with the Charter of the Company deciding on rewards and/or compensation for expenses to the members of the Board of Directors of the Company incurred while they perform their functions as Board members as well as fixing the amounts of such rewards and compensations come within the competence of the General Meeting of Shareholders

On the basis of the resolutions of the annual General Meetings of June 28, 2002, and of May 15, 2003, there was paid out to each member of the Board of Directors, elected by a resolution of 2002's annual General Meeting of Shareholders, a money reward equivalent to 10,000 US dollars for the period from June 28, 2002, to May 15, 2003, in keeping with the recommendations given by the Board of Directors' Committee on Staff and Rewards. The aggregate amount of the awards for the 9 members of the Board of Directors came to 2,744,595 rubles.

Remuneration to the members of the Board of Directors hasn't been payed, as General Annual Shareholders Meeting on 2003 results hasn't been provided.

# 5.4. Information on the structure and the terms of reference of the bodies of control over the financial and economic activities of the issuer

The body responsible for control of the financial and economic activities of the Company is its auditing commission.

17.1. Control over the financial and economic activities of the Company is exercised by the auditing commission. The way the commission is to operate is fixed by an internal document of the Company, to be approved by the General Meeting of Shareholders.

17.2. The auditing commission is elected as a 3-person body by the Shareholders' General Meeting for the period till the next Annual General Meeting of Shareholders.

17.3. The term of office of individual or all of the auditing commission's members may be terminated early by a resolution of the General Meeting of Shareholders.

17.4. A shareholder of the Company as well as any other person may be a member of the auditing commission. But members of the auditing commission may not concurrently be members of the Board of Directors of the Company, nor hold any other positions in its managerial bodies.

17.5. The scope of competence of the auditing commission includes:

an examination of the financial documents of the Company, its bookkeeping records, the findings of the assets inventory commission and a comparison of those documents with primary accounting data;

an analysis of the correctness and completeness of the enterprise, fiscal, management, and statistical accounting records;

an analysis of the financial standing of the Company, its ability to pay, the liquidity of assets, capital gearing, net assets and the authorized capital, the identification of reserves for improving the economic state of the Company and the elaboration of recommendations for the managerial bodies;

a check on the timeliness and correctness of payments to the suppliers of products and services, of contributions to the budget and to the off-budget funds, of dividend accruals and payments, interest on bonds and discharges of other obligations;

a confirmation of the reliability of the data included in the annual reports of the Company, into the annual financial statement, of the income statements (the profit and loss account), of profit distribution and of the reporting documents for taxation and statistical bodies and bodies of state administration;

a check on the legal competence of its President to contract on behalf of the Company;

a check on whether the decisions made by the Board of Directors, the President or the Management of the Company meet competence requirements and if they correspond to the Charter of the Company and the resolutions of the General Meeting of Shareholders;

an analysis of the resolutions of the General Meeting of Shareholders and of their correspondence to the law and the Charter of the Company.

The auditing commission has the right to:

demand a personal explanation from Board of Directors or Management members, the President and Company employees, including any officers, on matters coming within the competence of the auditing commission;

raise before managerial bodies the question of liability of Company employees, including officers, in the event of their violation of the Charter and the regulations, rules and instructions adopted by the Company;

draw specialists not holding any permanent positions in the Company into its work on a contractual basis.

17.6. A check (audit) of the Company's financial and economic activities is made at the year's end, as also at any time on the initiative of the auditing commission or by a decision of the General Meeting of Shareholders or Board of Directors or after being requisitioned by the holder or holders of not less than 10 percent of the voting shares of the Company.

17.7. Upon request from the auditing commission persons holding posts in the managerial bodies of the Company are obliged to present documents on Company financial and economic activities.

Those documents are to be presented within 10 days from the date of a written request.

17.8. The auditing commission has the right to demand the calling of an Extraordinary General Meeting of Shareholders in the manner stipulated by Article 55 of the Federal Law on Joint Stock Companies and by the Charter of the Company.

17.9. The auditing commission has the right to demand that a meeting of the Board of Directors should be called and the Chairman of the Board may not refuse the commission's request for a Board meeting.

# 5.5. Information on the persons who are part of the bodies of control over the financial and economic activities of the issuer

# The personal composition of the control body

# Barabash, Lyudmila Aleksandrovna

Year of birth: 1951 Education: Izhevsk Mechanical Institute Positions held in the last five years: July 1996 - up to the present - Deputy Chief Accountant of OAO Sibneft Share in the authorized capital of the issuer: 0.0000% Stakes in the subsidiary/dependent companies of the issuer: Has no stakes

# Leshko, Alla Ivanovna

Year of birth: 1956

Education: Belorussian State Institute of National Economy Positions held in the last five years: September 1996 – up to the present - Head of a Division, Planning and Budgetary Department, OAO Sibneft Share in the authorized capital of the issuer: 0.0000%

Stakes in the subsidiary/dependent companies of the issuer: Has no stakes

# Sheffer, Igor Yevgenyevich

Year of birth: 1951

Education: Moscow Institute of Radio Engineering, Electronics and Automation Positions held in the last five years: September 1998 – up to the present - Leading Division Expert, Department of Internal Audit and Enterprise Accounting Methodology, OAO Sibneft Share in the authorized capital of the issuer: Has no share Stakes in the subsidiary/dependent companies of the issuer: Has no stakes

# 5.6. Information on the amounts of remuneration, fringe benefits, and expense compensation for the staff of the body of control over financial and economic activities

In line with the Charter "deciding on rewards and/or compensation for expenses to the members of the auditing commission of the Company incurred while they perform their duties, and fixing the amounts of the rewards and compensations" fall within the competence of the General Meeting of Shareholders.

In the past five years no decisions have been made, nor any rewards or compensation have been paid to the persons who form part of the auditing commission.

# 5.7. Data on the number, on the education and on the composition of the issuer's personnel

# Information on the average number of employees of OAO Sibneft with its affiliates and representation offices as of 01.07.2004

Statistical data on the issuel's personnel	
Employees aged less than 25, %	5%
Employees aged 25-35, %	32%
Employees aged 35-55, %	55%
Employees aged over 55, %	8%
TOTAL	100%
of whom: those with secondary or complete general education, %	2%
those with primary or secondary professional education, %	
those with higher professional education, %	86%
those with post-college professional education, %	12%

# Statistical data on the issuer's personnel

### 5.8. Information on any obligations of the issuer to its employees

No option schemes of remuneration are being applied.

# VI. Information on the issuer's shareholders and affiliated transactions

## 6.1. Information on the total number of shareholders (participants) of the issuer

As of April 1, 2004 the total number of persons entered in the issuer's register of shareholders: **11 899**, including nomal holders: **16**.

# 6.2. Information on the holders of not less than 5 percent of its authorized capital or not less than 5 percent of its ordinary shares and information on the participants (shareholders) of those persons in possession of not less than 20 percent of their authorized capital (joint stock) or not less than 20 percent of their ordinary shares:

OOO Deutsche Bank, a nominal holder entered in the register of shareholders as of January 1, 2004 Location: 4 Shchepkina St., Moscow 129090 Mailing address: 4 Shchepkina St., Moscow 129090 Its share in the issuer's authorized capital: 92.4877%

The real owner of 4, 362,007,182 registered ordinary shares making up 92% of the authorized capital of OAO Sibneft is the Open Joint Stock Company "Neftyanaya Kompaniya YUKOS" Location: 26 Lenina St., Neftyugansk, Khanty-Mansi Autonomous Area 628309 Mailing address: 31A Dubininskaya St., Moscow 115054, Russian Federation Information on the holders of more than 20% of the shares in the authorized capital of OAO NK YUKOS unavailable.

# 6.3. Information on the share of participation of the state or a municipal entity in the issuer's authorized capital (joint stock or share fund) and the existence of a special right ("golden share"). There are noticed as the common per any special right ("golden share") in the federal summaries of the common per any special right ("golden share").

There are neither any shares of the company nor any special right ("golden share") in the federal ownership or that of any subjects of the Russian Federation.

# 6.4. Information concerning restrictions on participation in the authorized capital (joint stock or share fund) of the issuer:

There are no restrictions on participation in the authorized capital of the company.

# 6.5. Information on entities that have been entered in the register of shareholders over the preceding five years according to the register data as at the year's start and as on the date of the end of the accounting period, in whose personal accounts are shown not less than 5% of the ordinary shares of the issuer:

Period	Entity entered in the register of shareholders	Type of personal account	% of ordinar y shares	Business address
01.01.2000	ZAO "ABN AMRO BANK A.O."	Nominal holder	19.6022	17 Bolshaya Nikitskaya St., Bldg. 1, Moscow
	OOO "DEUTSCHE BANK"	Nominal holder	19.32	4 Shchepkina St., Moscow
	ZAO "ING BANK (EURASIA) ZAO"	Nominal holder	19.32	31 Krasnaya Presnya, Moscow
	NP «National Depositary Center	Nominal holder	15.4213	12 Zhitnaya St., Moscow
	OOO "Refine Oil"		14.289	20 Chayanova St., Bldg. 1, Moscow
01.01.2001	ZAO "ING BANK (EURASIA) ZAO"	Nominal holder	22.1613	31 Krasnaya Presnya, Moscow
	NP «National Depositary Center	Nominal holder	21.1099	12 Zhitnaya St., Moscow
	ZAO "ABN AMRO BANK A.O."	Nominal holder	19.5948	17 Bolshaya Nikitskaya St., Bldg. 1, Moscow
	OOO "DEUTSCHE BANK"	Nominal holder	17.4252	4 Shchepkina St., Moscow
	OAO "West Siberian	Nominal holder	12.2432	10 Kemerovskaya St., Omsk, Omsk
	Depositary"			Region
01.01.2002	ZAO "ING BANK (EURASIA) ZAO"	Nominal holder	22.296	31 Krasnaya Presnya, Moscow

	NP «National Depositary Center	Nominal holder	14.8602	12 Zhitnaya St., Moscow
	ZAO "ABN AMRO BANK A.O."	Nominal holder	19.5475	17 Bolshaya Nikitskaya St., Bldg. 1, Moscow
	OOO "DEUTSCHE BANK"	Nominal holder	12.7851	4 Shchepkina St., Moscow
	OAO "West Siberian Depositary"	Nominal holder	21.0889	10 Kemerovskaya St., Omsk, Omsk Region
	ZAO "Depositary Clearing Company"	Nominal holder	5.6655	13 1st Tverskaya Yamskaya St., Moscow
01.01.2003	ZAO "ING BANK (EURASIA) ZAO"	Nominal holder	21.5953	31 Krasnaya Presnya, Moscow
	NP «National Depositary Center	Nominal holder	14.9496	12 Zhitnaya St., Moscow
	ZAO "ABN AMRO BANK A.O."	Nominal holder	19.7752	17 Bolshaya Nikitskaya St., Bldg. 1, Moscow
	OOO "DEUTSCHE BANK"	Nominal holder	13.8452	4 Shchepkina St., Moscow
	OAO "West Siberian Depositary"	Nominal holder	22.9888	10 Kemerovskaya St., Omsk, Omsk Region
01.01.2004	OOO "DEUTSCHE BANK"	Nominal holder	92	4 Shchepkina St., Moscow
01.01.2004	OOO "DEUTSCHE BANK"	Nominal holder	92	4 Shchepkina St., Moscow

# 6.6. Information on the issuer's affiliated transactions for the 1st quarter of 2004

In  $2^{nd}$  quarter 2004, the Board of Directors has approved 6 noninterconnected transactions with total amount of 1 205 529 842 RUR.

Transactios (set of interconnected transactions) with total amount of 5 or more percent of book value haven't been provided during reported quarter.

# 6.7. Information on the size of the debts receivable according to data of the unconsolidated financial statement:

The structure of the debts receivable:

	1.01.2000
Receivables, the payments of which are expected <u>more than 12 months</u> after date of account (thous. rubles)	0
Receivables, the payments of which are expected <u>within 12 months</u> (thous. rubles) including (thous. rubles):	42 186 925
Including buyers and customers	29 336 682

# Debtors, the size of the debt of each of which makes up not less than 10 percent of the total sum of indebtedness:

Name of debtor	Amount of debit indebtedness, (thous. rubles)	Debt's percentage of the total debt amount (%)
OAO Sibneft-Noyabrskneftegaz (control person)	5 772 893	13.68
Sibneft Oil Trade (control person)	8 293 504	19.65
TOTAL:	14 066 397	33.33

# VII. The stock issuer's financial statements and other financial information

# 7.1. The stock issuer's annual balance sheets

There is no such information in this report

# 7.2. The stock issuer's quarterly financial statements for the last ended quarter

# **BALANCE SHEETS**

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		Code
	Form 1	0710001
	OKUD	
as of July 1, 2004	Date (Y/M/D)	
Organization: Open Joint Stock Company Siberian Oil Company	OKPO	42045241
Taxpayer's identification number	INN	5504036333
Type of activities:	OKVED	51.51
Organizational legal form/form of ownership: open joint stock company	OKOPF	47
Measurement unit: thousand rubles	OKEI	384
Address: 85 Oktyabrskaya, Lyubinsky, Omsk Region, 646160		

ASSETS	Line code	As of the start of the report period	As of the end of the report period
1	2	3	4
I. NON-CURRENT ASSETS	-	0	•
Intangible assets	110	244,929	238,298
Fixed assets	120	4,923,947	4,856,706
Construction in progress	130	2,739,807	3,332,512
Income-bearing investment in tangible assets	135	, ,	
Long-term financial investment	140	56,771,606	63,624,284
Deferred tax assets	145	221,340	55,528
Other non-current assets	150		
TOTAL for Section I	190	64,901,629	72,107,328
II. CURRENT ASSETS			
Inventories	210	2,213,508	2,244,236
raw materials, consumables and other similar assets	211	729,017	1,031,651
work in progress	213	166,278	164,894
finished goods and goods for resale	214	397,760	431,427
dispatched goods	215	664,806	341,691
expenses of future periods	216	255,647	274,573
other inventories and costs	217		
VAT on purchased assets	220	2,795,954	3,409,655
Accounts receivable (where payment is due in more than 12 months after the report date)	230		
Accounts receivable (where payment is due within 12 months after the report date)	240	35,956,873	42,186,925
including:			
from buyers and clients	241	24,354,867	29,336,682
Short-term financial investment	250	35,446,764	31,011,697
Cash	260	2,005,148	1,192,895
Other current assets	270		
TOTAL for Section II	290	78,418,247	80,045,408
BALANCE	300	143,319,876	152,152,736

LIABILITIES	Line code	As of the start of the report period	As of the end of the report period
1	2	3	4
IV. CAPITAL AND RESERVES			
Charter capital	410	7,586	7,586
Treasury shares	411	(297)	(291)
Additional paid-in capital	420	7,807,598	7,807,598

Reserve capital	430	379	379
including	431		
Reserves formed as required by the incorporation	432	379	379
instruments			
Retained earnings	470	9,665,726	30,307,893
Uncovered loss of past years	471	(1,424,152)	(1,424,152)
TOTAL for Section IV	490	16,056,840	36,699,013
V. LONG-TERM DEBT			
Loans and borrowings	510	44,397,479	40,816,051
Deferred tax liabilities	515	7,432	1,884
Other long-term liabilities	520	167,870	167,870
Total for Section V	590	44,572,781	40,985,805
VI. CURRENT LIABILITIES		, ,	
Loans and borrowings	610	40,813,194	39,568,944
Accounts payable	620	39,152,406	34,871,170
Trade accounts payable	621	33,441,616	33,328,985
Accrued payroll	622	17,077	22,246
Payable to state non-budgetary funds	623	3,199	4,033
Due taxes and levies	624	1,749,750	730,206
Prepayment received	625	3,920,856	767,279
Other creditors	626	19,908	18,421
Dividends payable	630	2,724,647	27,795
Deferred income	640	8	8
Other current liabilities	660		
TOTAL for Section VI	690	82,690,255	74,467,917
Balance	700	143,319,876	152,152,736
Item description	Line code	As of the start of	As of the end of the
		the report period	report period
1	2	3	4
Leased fixed assets	910	16,682	16,273
including capital lease	911		
Inventory items accepted into custody	920		
Materials accepted for processing	930		
Goods accepted on commission	940	493	
Bad debt written off as losses	950	50,224	50,224
Assets received as collateral for liabilities and payments	960	55,702,310	55,702,212
Assets pledged as collateral for liabilities and payments	970	42,410,421	42,360,321
including collateral for loan contracts	971	42,360,321	42,360,321

# PROFIT AND LOSS STATEMENT

		Code
	Form 2	0710002
	OKUD	
for H1, 2003	Date (Y/M/D)	
Organization: OAO Sibneft	ОКРО	42045241
Taxpayer's identification number	INN	5504036333
Type of activities:	OKVED	51.51
Organizational legal form/form of ownership:	OKOPF	47
Organizational legal form/form of ownership:	OKEI	384
Measurement unit: thousand rubles		

Item description	Line code	Period under review	Same period of previous year
1	2	3	4
Income and expenses from ordinary activities			
Revenues (net) from the sale of goods, products, works, services (less VAT, excises and similar	10	81,844,280	55,879,801

mandatory payments)			
including sales of crude oil and petroleum	11	81,300,978	55,550,599
Cost of sales of goods, products, works, services	20	(43,507,623)	(46,344,085)
including sales of crude oil and petroleum	21	(43,187,810)	(46,041,045)
Gross profit	29	38,336,657	9,535,716
Selling expenses	30	(7,627,857)	(4,978,138)
Administrative expenses	040		
Profit (loss) from operating activities (lines (010 –	050	30,708,800	4,557,578
020 - 030 - 040))			
Operating income and expenses			
Interest receivable	60	552,104	454,174
Interest payable	70	(1,775,204)	(2,796,063)
Income from equity participation	80		
Other operating income	90	47,200,082	90,733,526
Other operating expenses	100	(47,262,670)	(90,634,751)
Non-sale income and expenses			
Non-sale income	120	7,940,222	5,992,086
Non-sale expenses	130	(9,740,508)	(8,913,523)
Profit (loss) before taxation (lines 050 + 060 - 070 + 080 + 090 - 100 + 120 - 130)	140	27,622,826	(606,973)
Gain (spending) on the profits tax (line 141 + line 142 + line 150)		(6,753,827)	(16,959)
Including			
Deferred tax assets	141	55,528	
Deferred tax liabilities	142	(1,884)	
Current profit tax	150	(6,807,471)	(16,959)
Other mandatory payments	151	(12,923)	
Written off deferred tax assets (liabilities)	152	(213,908)	
Net (undistributed) profit (loss) for the report period	190	20,642,168	(623,932)
FOR REFERENCE PURPOSES			
Gain (expenses) on the profits tax (line 191 + line		(6,753,827)	
200)			
including:			
contingent income (expenses) on the profits	191	(6,629,478)	
tax			
permanent tax assets (liabilities)	200	(124,349)	
basic earnings per share (rubles)	201		
diluted profit (loss) per share	202		

# **INCOME AND LOSS BREAKDOWN**

Item description	Line code	Report pe	Report period		orevious year
		profit	loss	profit	loss
1	2	3	4	5	6
Fines, penalties and debts accepted or adjudged by court (arbitration)	210	129,391	4,705	447,850	5,860
Profit (loss) for previous years	220	30,581	89,678	1,491	77,931
Damages for non-performance or improper performance of commitments	230		54	74	
Foreign exchange rate difference	240	1,436,328	413,077	2,716,316	729,804
Decrease of cost of facilities and materials	250				
Cancellation of expired accounts payable and receivable	260		56,121		

# 7.3. US GAAP consolidated financial statements

Since 1996, Sibneft has published its consolidated financial statements on its corporate website http://www.sibneft.ru/financials.jsp?lang=1&page=458. Access is free.

Content of consolidated financial statements of the issuer: Report of independent auditors Consolidated financial statements Balance Sheet Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Changes in Shareholders' Equity Consolidated Statements of Cash Flows

### **Report of Independent Auditors**

To the Shareholders of AO Siberian Oil Company:

We have audited the accompanying consolidated balance sheets of AO Siberian Oil Company, a Russian open joint stock company, and subsidiaries ("the Company") as of December 31, 2003 and 2002, and the related consolidated statements of income and comprehensive income, changes in shareholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

Except as discussed in the following paragraphs, we conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion. As further discussed in Note 19, the Ministry on Taxes and Levies of the Russian Federation is currently conducting a tax audit of the Company and a subsidiary for 2000 and 2001. The Company has not received the final results of the tax audit and therefore, we were unable to obtain sufficient audit evidence to assess the impact on the accompanying financial statements.

We did not audit the Company's equity earnings from its investment in Slavneft for the year ended December 31, 2003 totaling approximately US\$ 468 million and included in "Income from equity affiliates" in the accompanying financial statements.

In our opinion, except for the effects of such adjustments and disclosures, if any, as might have been determined to be necessary had we been able to obtain audit evidence related to the tax audit and conducted an audit of the equity earnings as explained in the preceding paragraphs, the financial statements referred to above present fairly, in all material respects, the financial position of the Company and subsidiaries as of December 31, 2003 and 2002, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

As further described in Note 23, the Company has not disclosed the required information related to its equity investment in an oil and gas producing entity. Such information is required under Statement of Financial Accounting Standards No.69 "Disclosures about Oil and Gas Producing Activities", which the Financial Accounting Standards Board has determined is necessary to supplement, although not required to be part of, the basic financial statements. June 30, 2004

# Consolidated Balance Sheets As of December 31, 2003 and 2002

	<u>2003</u>	<u>2002</u>
Assets		
Current assets:		
Cash and cash equivalents	\$	\$

	104,594	620,875
Loans receivable	43,709	48,668
Accounts receivable, net (less allowance for		
doubtful accounts of \$79,439 and \$65,620,		
respectively)	1,321,407	1,356,787
Inventories	287,203	322,340
Prepaid expenses	26,528	31,167
Total current assets	1,783,441	2,379,837
Long-term investments	1,921,221	1,159,064
Oil and gas properties, net	3,748,650	3,351,536
Property, plant and equipment, net	521,221	501,876
Construction in progress	170,508	145,344
Other non-current assets	4,979	10,799
	\$	\$
Total assets	8,150,020	7,548,456
T· 1·1·,·		
<i>Liabilities and shareholders' equity</i> Current liabilities:		
	\$	\$
Short-term loans	64,871	148,301
Accounts payable and accrued liabilities	679,968	625,679
Related party payable	166,936	80,518
Income and other taxes	188,977	134,173
Other current liabilities	101,303	22,260
Current portion of long -term debt	303,427	430,414
Total current liabilities	1,505,482	1,441,345
	,, -	, ,
Dividends payable	92,707	367
Asset retirement obligation	193,297	157,113
Long-term debt	1,221,014	1,658,079
Minority interest	-	_
Total liabilities	3,012,500	3,256,904
Commitment and contingencies		
Shareholders' equity:		
Common stock (authorized and issued:		
4,741,299,639 shares, 0.0016 ruble par		
value)	1,619	1,619
Additional paid -in capital	858,987	858,987
Reserves	1,867,449	1,867,449
Retained earnings	2,411,703	1,565,068
Accumulated other comprehensive loss	(2,238)	(1,571)
Total shareholders' equity	5,137,520	4,291,552
		<u> </u>
Total liabilities and shareholders' equity	\$	\$

	<u>2003</u>	<u>2002</u>
Revenues		
	\$	\$
Refined products and oil and gas sales	6,590,419	4,710,679
Other	126,121	66,012
Total	6,716,540	4,776,691
Costs and other deductions		
Operating expenses	1,786,227	1,205,368
Selling, general and administrative	1,024,648	819,708
Depreciation and amortization	492,472	410,033
Taxes other than income taxes	1,423,383	896,995
Exploratory expenses	53,885	14,792
Cost of other sales	91,268	36,720
Total	4,871,883	3,383,616
Operating income	1,844,657	1,393,075
Other income / (expense)		
Income from equity affiliates	528,873	148,187
Income from sales of equity investees	384,758	-
Interest received	12,097	8,875
Interest paid	(187,989)	(123,955)
Other expenses, net	(172,856)	(115,231)
Minority interest	-	9,896
Foreign exchange gain	52,670	3,690
Total	617,553	(68,538)
Income before provision for income taxes and cumulative effect of a change in accounting		
principle	2,462,210	1,324,537
Provision for income taxes	183,828	163,087
Net income before cumulative effect of a change in accounting principle	\$ 2,278,382	\$ 1,161,450
Cumulative effect of a change in accounting principle, net of tax		(939)
Net income	2,278,382	1,160,511
Other comprehensive loss, net	(667)	(1,571)
		<u> </u>

# Consolidated Statements of Income and Comprehensive Income For the years ended December 31, 2003 and 2002

	\$	\$
Total comprehensive income	2,277,715	1,158,940
Basic and Diluted Earnings per Common Share		
Net income before cumulative effect of a change	\$	\$
in accounting principle	0.4805	0.2450
Cumulative effect of a change in accounting	\$	\$
principle, net	-	(0.0002)
	\$	\$
Basic and Diluted Earnings per Common Share	0.4805	0.2448
Average number of common shares outstanding		
(millions)	4,741	4,741

# Consolidated Statements of Changes in Shareholders' Equity For the years ended December 31, 2003 and 2002

	<u>Common</u> <u>Stock</u>	 Additional id-in Capital	<u>Reserves</u>	<u>Retained</u> Earnings	 <u>cumulated</u> Other pprehensive Loss
Balance at December 31, 2001	\$ 1,619	\$ 858,987	\$ 1,867,449	\$ 1,308,680	\$ -
Net income for the year	-	-	-	1,160,511	-
Common stock dividends	-	-	-	(904,123)	-
Other comprehensive loss, net	: -	-	-	-	(1,571)
Balance at December 31, 2002	1,619	858,987	1,867,449	1,565,068	(1,571)
Net income for the year	-	-	-	2,278,382	-
Common stock dividends	-	-	-	(1,431,747)	-
Other comprehensive loss, net	: -	-	-	-	(667)
Balance at December 31, 2003	\$ 1,619	\$ 858,987	\$ 1,867,449	\$ 2,411,703	\$ (2,238)

# Consolidated Statements of Cash Flows For the years ended December 31, 2003 and 2002

	2003	<u>2002</u>
Operating activities		
Net income	\$	\$

	2,278,382	1,160,511
Reconciliation of net income to net cash provided		
by operating activities:		
Effect of change in accounting principle	-	939
Accrued equity accounting income	(253,658)	(9,328)
Depreciation, depletion and amortization	492,472	410,033
Asset retirement obligation accretion expenses	12,755	11,637
Loss on disposal of property, plant and equipment		19,939
(Gain)/loss on sales of investments	(384,758)	3,319
Impairment of goodwill	-	20,466
Minority interest	-	(9,896)
Changes in current assets and liabilities:		(,,,,,,)
Accounts receivable	21,561	(610,204)
Provision for doubtful accounts	13,819	19,211
Inventories	35,137	(89,464)
Prepaid expenses	4,639	(26,586)
Other non-current assets	5,820	3,121
Accounts payable and accrued liabilities	140,707	411,635
Income and other taxes	54,804	(6,488)
Other current liabilities	79,043	(22,832)
Net cash provided by operating activities	2,523,451	1,286,013
Net cash provided by operating activities	2,020,401	1,200,010
Investing activities		
Investments made	(1,087,624)	(243,738)
Loans redemption	4,959	250,608
Acquisition of shares in subsidiaries	(31,317)	(20,176)
Proceeds from investments sales	999,017	22,098
Proceeds from disposals of property, plant and		
equipment	46,850	18,596
Capital expenditures	(984,728)	(959,432)
Net cash used in investing activities	(1,052,843)	(932,044)
Financing activities	(210, 417)	0(2.051
Net increase/(decrease) in short-term loans	(210,417)	263,851
Net increase/(decrease) in long-term debt	(437,065)	1,049,746
Dividends paid	(1,339,407)	(1,098,340)
Net cash (used in)/provided by financing	(1.00(.000)	
activities	(1,986,889)	215,257
Increase/(decrease) in cash and equivalents	(516,281)	569,226
Cash and equivalents at beginning of year	620,875	51,649
	\$	\$
Cash and equivalents at end of the period	104,594	620,875
Supplemental disclosures of cash flow information		
	\$	\$
Cash paid for interest (net of amount capitalized)	171,783	75,044
Cash paid for income taxes	\$	\$
	Ψ	7

# Notes inclosed into consolidated financial statement are essential part of the statement

(\*) full text of consolidated financial statements including notes is placed at the corporate site in "Sibneft Financials" section.

# 7.4. Data on export volumes and the share of exports in total sales.

The data is provided in paragraph 3.2.3 of Section 3, Main types of products (works, services).

# 7.5. Data on substantial changes in the stock issuer's assets having occurred after the end of the last fiscal year.

In 2 qurter 2004, no changes (acquisition, sale) occurred in the structure of real estate or other assets whose balance sheet value would amount to or exceed 5 percent of the value of AOA Sibneft's assets.

# 7.6. Data on the stock issuer's participation in litigation if such participation can substantially influence the stock issuer's financial and economic performance.

Over three years before the reporting period OAO Sibneft was not involved in litigation that could substantially influence the company's financial and economic performance.

# VIII. Additional data on the stock issuer and its issued securities.

# 8.1. Additional data on the stock issuer.

# 8.1.1. Authorized capital amount and structure.

The stock issuer's authorized capital totals 7,586,079.4224 rubles.

Authorized capital breakdown by share categories: Ordinary shares: Number: 4,741,299,639. Total amount: 7,586,079.4224 rubles. Percentage of the authorized capital: 100 percent. Preference shares: none.

Sibneft shares are traded on the RTS Stock Exchange (quotation list B), the Moscow Interbank Currency Exchange (quotation list B), the St. Petersburg Stock Exchange and off-exchange markets.

#### **American Depositary Receipts**

I. On April 20, 1999 the US Securities and Exchange Commission (SEC) authorized the issue by OAO Sibneft of level-one American Depositary Receipts (ADR). Trading started at 9 a.m. New York time on the same day. A total of 20 million ADR, equivalent to 4.2 percent of Sibneft's total outstanding shares, were placed, one ADR being equivalent to ten shares.

II. On May 26, 2000 US SEC allowed placing another 4.2 percent of Sibneft shares as ADR (20 million ADR). This brought the total number of ADR to 40 million, equivalent to 8.4 percent of OAO Sibneft's authorized capital (one ADR for ten shares).

The Bank of New York has acted as the depositary for the ADR program which let foreign investors engage in operations with Sibneft's stocks in foreign markets in line with international standards, thus promoting further development of the company's stock market. ADR are traded at stock exchanges in Frankfurt (Frankfurt Stock Exchange) and Berlin (Berlin Stock Exchange).

### 8.1.2. Changes in the size of the issuer's authorized capital.

No changes have occurred in the amount of the company's authorized capital since 1999 when an additional share issue was accomplished.

### 8.1.3. Data on the formation and utilization of the reserve fund and other funds by the issuer.

The company's reserve fund amounts to 5 percent of its authorized capital, or 379,000 rubles. The fund was not used during the period under review.

### 8.1.4. General meetings of shareholders procedures

The general meeting of shareholders is the top managing body of the Company.

The general meeting of shareholders can make decisions (the forms of holding a general meeting of shareholders) through:

simultaneous presence of shareholders discussing agenda items and deciding on questions put to the vote; voting by correspondence (without the simultaneous presence of shareholders to discuss agenda items and deciding on questions put to the vote).

The Company is obligated to hold each year an annual general meeting of shareholders not earlier than two months and not later than six months after the end of the fiscal year.

The general meetings of shareholders of the Company, held in the form of simultaneous presence, are convened in the Russian Federation, in the city of Moscow.

Notification on the holding of a general meeting of shareholders must be made at least 30 days in advance. If the proposed agenda for an extraordinary meeting of shareholders contains an item on election of members of the board

of directors, notification on the holding of the general meeting of shareholders shall be made at least 50 days before its due date.

Within the deadlines indicated, notification on the holding of a general meeting of shareholders must be published in the Rossiiskaya Gazeta daily and put on the Internet site of the Company. The Company has the right to additionally inform the shareholders on the holding of a general meeting of shareholders by other means.

The information (materials) subject to distribution to persons eligible to participate in the general meeting of shareholders and in preparations for the general meeting of shareholders includes annual reports, the annual bookkeeping accounts, including the opinion of the auditor, the opinion of the Company's auditing commission on the results of verifying the annual bookkeeping accounts, information on the candidate (candidates) for election as the President of the Company, into the Board of Directors and the auditing commission of the Company, the auditor of the Company, the draft changes and additions tabled to the Company's Charter, or the draft Charter of the Company in a new wording, the drafts of internal documents of the Company approved by the general meeting of shareholders, the drafts of decisions of the general meeting of shareholders and recommendations of the Board of Directors on voting on each agenda item, including the special opinions of the Board of Directors members on each agenda item, an indication to the initiator of each agenda item, as well as other documents provided by the internal documents of the Company and a decision by its Board of Directors.

The documents shall be made available for information purposes to persons eligible for participation in the meeting 30 days before the meeting date at addresses mentioned in the notification on the holding of a general meeting of shareholders. One shall have the right to get acquainted with the documents on the day of application.

Shareholders (shareholder), who together own not less than 2 percent of the Company's voting stock, shall have the right to propose items to the agenda of the annual general meeting of shareholders and nominate candidates to the Board of Directors and the auditing commission of the Company, whose number cannot exceed the composition of the body in question defined in the Company's Charter, as well as a candidate to the position of President. Such proposals must be submitted to the Company at least 70 before the end of the fiscal year.

If the agenda proposed for an extraordinary general meeting of shareholders features an item on election of members of the Board of Directors, shareholders (shareholder) of the Company who together own not less than 2 percent of the Company's voting stock, have the right to propose candidates for election to the Company's Board of Directors, whose number cannot exceed the composition of the Board of Directors as defined in the Company's Charter. Such proposals must be submitted to the Company at least 30 days in advance of the extraordinary general meeting of shareholders.

The proposal to propose items for inclusion in the agenda of the general meeting of shareholders must contain the wording of each item proposed. The proposal to include items on the agenda of the general meeting of shareholders must contain the wording of the decision on each item proposed.

The proposal to nominate candidates must contain the name of each candidate proposed, his main place of work, the position held and the name of the body for the election to which he is proposed.

The proposals to put items on the agenda of the general meeting of shareholders and to nominate candidates are made in writing, indicating the surname (name) of the submitting shareholders (shareholder), the quantity and categories (type) of shares they hold, and must be signed by shareholders (shareholder).

In addition to items, proposed by shareholders for inclusion in the agenda of the general meeting of shareholders, as well as in the event of absence of such proposals, absence or insufficient number of candidates proposed by the shareholders for constituting an appropriate body, the Board of Directors of the Company has the right to include in the agenda of the general meeting of shareholders items or candidates for the list of candidates at its own discretion.

An extraordinary general meeting of shareholders is held by a decision of the Company's Board of Directors, based on its own initiative, the request from the auditing commission, the auditor of the Company, as well as of shareholders (shareholder) who own not less than 10 percent of the Company's voting stock on the date of the submission of the request.

The convening of the extraordinary general meeting of shareholders at the request of the auditing commission, the Company auditor or shareholders (shareholder) who own not less than 10 percent of the Company's voting shares, is carried out by the Company' Board of Directors.

# **8.1.5.** Commercial organizations in which the stock issuer holds at least 5 percent of the authorized capital or at least 5 percent of ordinary shares

8.1.5.1. Name: ZAO Kuzbassnefteprodukt Location: I Polevaya ul., Novokuznetsk, Kemerovo Region, 654018 Mailing address: I Polevaya ul., Novokuznetsk, Kemerovo Region, 654018 The stock issuer's stake in the legal entity's authorized capital: 100% The stock issuer's stake in ordinary shares: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Sergei Babin, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.2. Name: ZAO Archinskoye

Location: 14 Lenina pl., Tomsk, 634050 Mailing address: 14 Lenina pl., Tomsk, 634050 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: *none* Chief executive: *Gennady Lyubin, General Director* The general director's stake in the stock issuer's authorized capital: *none* Board of Directors and Company Board: none

8.1.5.3. Name: ZAO Sibneftavia

Location: 34 Verkhnyaya, Moscow 125040 Mailing address: 34 Verkhnyaya, Moscow 125040 The stock issuer's stake in the legal entity's authorized capital: 100% The stock issuer's stake in ordinary shares: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Anatoly Zhadovsky, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.4. Name: OOO Sibneft Tomsk (Organization is under liquidation) Location: I Zaozerny per., Tomsk 634009
Mailing address: I Zaozerny per., Tomsk 634009
The stock issuer's stake in the legal entity's authorized capital: 100%
The entity's stake in the stock issuer's authorized capital: none
Chief executive: liquidation commission is appointed liquidation commission head – Bel'kov Mihail Valerievich.
Board of Directors and Company Board: none

### 8.1.5.5. Name: OOO Khantos

Location: 149 Mira ul., Khanty Mansiysk, 628007 Mailing address: 149 Mira ul., Khanty Mansiysk, 628007 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Tsyutsyunov Vladimir Vyacheslavovcih The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.6. Name: ZAO Sibneft Ural

Location: 73/16 Shaumyana ul., Yeketerinburg, 620102 Mailing address: 73/16 Shaumyana ul., Yeketerinburg, 620102 The stock issuer's stake in the legal entity's authorized capital: 100% The stock issuer's stake in ordinary shares: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Rodionov Nikolay Victorovich The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.7. Name: OOO Sibneft AZS Servis Location: 38 B. Kommunisticheskaya, Bldg. 1, Moscow, 109004 Mailing address: 4 Kursovoi pereulok, Moscow, 119034 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Svetlana Komarova. General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

### 8.1.5.8. Name: OOO NTK

Location: 37/7 Prospekt Geroev, Nizhny Novgorod, 603044 Mailing address: 37/7 Prospekt Geroev, Nizhny Novgorod, 603044 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Vladimir Baibus, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

## 8.1.5.9. Name: Sib Finance B.V.

Location: Heyrenhart, 548, 1017CF, Amsterdam, the Netherlands Mailing address: Heyrenhart, 548, 1017CF, Amsterdam, the Netherlands The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Richard Kreizman. General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

## 8.1.5.10. Name: OAO Sibneft Noyabrskneftegaz

Location: 59/87 Lenina ul., Noyabrsk, Yamalo Nenetsk Autonomous Okrug, Tyumen Region, 626726 Mailing address: 59/87 Lenina ul., Noyabrsk, Tyumen Region, 626726 The stock issuer's stake in the legal entity's authorized capital: 98.88% The stock issuer's stake in ordinary shares: 99% The entity's stake in the stock issuer's authorized capital: none Board of Directors: Olga Kovalchuk Stake in the stock issuer's authorized capital: none Igor Marchenko Stake in the stock issuer's authorized capital: none Reval Mukhametzyanov Stake in the stock issuer's authorized capital: none Andrei Matevosov Stake in the stock issuer's authorized capital: none

Miail Stavsky Stake in the stock issuer's authorized capital: none

General Director: Andrei Matevosov Stake in the stock issuer's authorized capital: none Company Board: none

8.1.5.11. Name: OOO Sibneft Krasnovarsknefteprodukt Location: 23G Severnove Shosse, Krasnovarsk, 660049 Mailing address: 23G Severnove Shosse, Krasnovarsk, 660049 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Board of Directors:

Andrey Komarov Stake in the stock issuer's authorized capital: none D. Shelomov Stake in the stock issuer's authorized capital: none Oleg Chudinov Stake in the stock issuer's authorized capital: none Chief executive: Alexander Kuzmin, General Director The general director's stake in the stock issuer's authorized capital: none Company Board: none

8.1.5.12. Name: OAO Sibneft Omsknefteprodukt

Location: 54 Frunze ul, Omsk, 644099 Mailing address: 54 Frunze ul, Omsk, 644099 The stock issuer's stake in the legal entity's authorized capital: 100% The stock issuer's stake in ordinary shares: 100% The entity's stake in the stock issuer's authorized capital: none Board of Directors:

Georgy Alexandrov Stake in the stock issuer's authorized capital: none *Vladimir Baibus* Stake in the stock issuer's authorized capital: none Olga Kovalchuk Stake in the stock issuer's authorized capital: none Andrei Komarov Stake in the stock issuer's authorized capital: none Chief executive: Alexander Pokovev, General Director Stake in the stock issuer's authorized capital: 0.000758%

8.1.5.13. Name: OAO Sibneft Omsk Oil Refinery
Location: 1 Gubkina pr., Omsk, 644040
Mailing address: 1 Gubkina pr., Omsk, 644040
The stock issuer's stake in the legal entity's authorized capital: 100%
The stock issuer's stake in ordinary shares: 100%
The entity's stake in the stock issuer's authorized capital: none
Board of Directors:
Georgy Alexandrov Stake in the stock issuer's authorized capital: none
Sergei Martynov Stake in the stock issuer's authorized capital: none
Olga Kovalchuk Stake in the stock issuer's authorized capital: none
Yevgenia Sukharkova Stake in the stock issuer's authorized capital: none
Idus Sarvarov, General Director Stake in the stock issuer's authorized capital: none
Company Board: none

8.1.5.14. Name: OOO Sibneft Noyabrsknefteprodukt
Location: Promzona, Noyabrsk, Tyumen Region, 629809
Mailing address: Promzona, Noyabrsk, Tyumen Region, 629809
The stock issuer's stake in the legal entity's authorized capital: 100%
The entity's stake in the stock issuer's authorized capital: none
Chief executive: Anatoly Pushmin, General Director
The general director's stake in the stock issuer's authorized capital: none
Board of Directors:
S. Solovyev Stake in the stock issuer's authorized capital: none
A. Tokarev Stake in the stock issuer's authorized capital: none
Tatyana Rumyantseva Stake in the stock issuer's authorized capital: none
Company Board: none

#### 8.1.5.15. Name: OAO Sibneft Noyabrskneftegazgeofizika

Location: Promzona, Noyabrsk, Yamalo Nenetsk Autonomous Okrug, Tyumen Region, 629809 Mailing address: Promzona, Noyabrsk, Yamalo Nenetsk Autonomous Okrug, Tyumen Region, 629809 The stock issuer's stake in the legal entity's authorized capital: 80.98% The stock issuer's stake in ordinary shares: 94.18% The entity's stake in the stock issuer's authorized capital: none Board of Directors: Alla Leshko Stake in the stock issuer's authorized capital: none Natalya Palekhova Stake in the stock issuer's authorized capital: none Andrei Trukhachev Stake in the stock issuer's authorized capital: none Igor Marchenko Stake in the stock issuer's authorized capital: none Rostislav Latysh Stake in the stock issuer's authorized capital: none Vladimir Svaikin Stake in the stock issuer's authorized capital: none Mikhail Pasechnik, General Director Stake in the stock issuer's authorized capital: none Company Board: none

8.1.5.16. Name: ZAO Sibneft Mobilnaya Karta Kuzbass
Location: 50 Lenina Ul., Tashtagol, Kemerovo Region, 652970
Mailing address: 50 Lenina Ul., Tashtagol, Kemerovo Region, 652970
The stock issuer's stake in the legal entity's authorized capital: 75%
The stock issuer's stake in ordinary shares: 75% + one share
The entity's stake in the stock issuer's authorized capital: none
Chief executive: Pavel Zak, General Director
The general director's stake in the stock issuer's authorized capital: none
Board of Directors:
Vladimir Baybus Stake in the stock issuer's authorized capital: none
A. Krestyaninov Stake in the stock issuer's authorized capital: none

Company Board: none

8.1.5.17. Name: OAO Sibneft Tyumennefteprodukt
Location: 28 Uritskogo ul., Tyumen
Mailing address: 67 Lenina ul., Tyumen, 625000
The stock issuer's stake in the legal entity's authorized capital: 90.32%
The stock issuer's stake in ordinary shares: 93.52%

The entity's stake in the stock issuer's authorized capital: *none* Board of Directors:

Vladimir Baibus Stake in the stock issuer's authorized capital: none Andrei Komarov Stake in the stock issuer's authorized capital: none Igor Nasirov Stake in the stock issuer's authorized capital: none Oleg Chudinov Stake in the stock issuer's authorized capital: none Vladimir Rid, General Director Stake in the stock issuer's authorized capital: none Company Board: none

8.1.5.18. Name: OAO Sibneft Barnaulnefteprodukt Location: 124 K. Marksa ul., Barnaul, 656004 Mailing address: 124 K. Marksa ul., Barnaul, 656004 The stock issuer's stake in the legal entity's authorized capital: 93.52% The stock issuer's stake in ordinary shares: 93.47% The entity's stake in the stock issuer's authorized capital: none General Director: Oleg Dyakonenkov The general director's stake in the stock issuer's authorized capital: none Board of Directors: Vladimir Baibus Stake in the stock issuer's authorized capital: none V. Dervabin Stake in the stock issuer's authorized capital: none Andrei Komarov Stake in the stock issuer's authorized capital: none A. Tokarev Stake in the stock issuer's authorized capital: none Oleg Chudinov Stake in the stock issuer's authorized capital: none D. Shelomov Stake in the stock issuer's authorized capital: none S. Solovyov Stake in the stock issuer's authorized capital: none Company Board: none

#### 8.1.5.19. Name: OOO Radio ZS

Location: 51 Izyskatelei ul., Noyabrsk, Yamalo Nenetsk Autonomous Okrug, 629810 Mailing address: PO Box 713, Noyabrsk, Yamalo Nenetsk Autonomous Okrug, 629810 The stock issuer's stake in the legal entity's authorized capital: 51% The entity's stake in the stock issuer's authorized capital: none Chief executive: Sergei Zubanov, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

#### 8.1.5.20. Name: OOO NIiPP INPETRO

Location: 71 Sadovnicheskaya, Bldg. 3, Moscow, 113035 Mailing address: 71 Sadovnicheskaya, Bldg. 3, Moscow, 113035 The stock issuer's stake in the legal entity's authorized capital: 51% The entity's stake in the stock issuer's authorized capital: none Chief executive: Rafail Kats, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

### 8.1.5.21. Name: ZAO Mediatsentr A7

Location: 98 ul. 22 Dekabrya, Omsk Mailing address: 98 ul. 22 Dekabrya, Omsk The stock issuer's stake in the legal entity's authorized capital: 51% The stock issuer's stake in ordinary shares: 51% The entity's stake in the stock issuer's authorized capital: none Chief executive: Valentin Ryzhikh, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.22. Name: ZAO Aeroport Service

Location: *Tolmachevo 4 Airport, Ob-4, Novosibirsk Region, 633115* Mailing address: *Tolmachevo 4 Airport, Ob-4, Novosibirsk Region, 633115* The stock issuer's stake in the legal entity's authorized capital: 50.0013% The stock issuer's stake in ordinary shares: *50% + one vote* The entity's stake in the stock issuer's authorized capital: none Chief executive: *Yuri Shashkov*, General Director The general director's stake in the stock issuer's authorized capital: *none*  Board of Directors and Company Board: none

8.1.5.23. Name: OOO Sibneft Chukotka Location: 6 Rultytegina, Anadyr, Chukotka Autonomous Okrug, 689000 Mailing address: 4 Sadovnicheskaya, Moscow, 113035 The stock issuer's stake in the legal entity's authorized capital: 50% The entity's stake in the stock issuer's authorized capital: none Chief executive: Tagir Hafizov, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.24. Name: OOO Sibneft Yugra

Location: 149 Mir ul., Khanty Mansiysk, 628007 Mailing address: 149 Mir ul., Khanty Mansiysk, 628007 The stock issuer's stake in the legal entity's authorized capital: 50% The entity's stake in the stock issuer's authorized capital: none Chief executive: Andrei Matevosov, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.25. Name: OAO Sverdlovsknefteprodukt Location: 25 ul. 8 Marta, Yekaterinburg, 620014 Mailing address: 25 ul. 8 Marta, Yekaterinburg, 620014 The stock issuer's stake in the legal entity's authorized capital: 40.49% The stock issuer's stake in ordinary shares: 54% The entity's stake in the stock issuer's authorized capital: none Board of Directors: Andrei Komarov Stake in the stock issuer's authorized capital: none Igor Nasirov Stake in the stock issuer's authorized capital: none Tatyana Rumyantseva Stake in the stock issuer's authorized capital: none Natalya Palehova Stake in the stock issuer's authorized capital: none Denis Balalykin Stake in the stock issuer's authorized capital: none Dmitry Kuranov Stake in the stock issuer's authorized capital: none Dmitry Ustinov Stake in the stock issuer's authorized capital: none General Director: Anatoly Korkin Stake in the stock issuer's authorized capital: none Company Board: none

#### 8.1.5.26. Name: OAO Meretoyakhaneftegaz

Location: Panel 15 Prombaza, Muravlenko, Purovskoi District, Yamalo Nenetsk Autonomous Okrug, 629604 Mailing address: Panel 15 Prombaza, Muravlenko, Purovskoi District, Yamalo Nenetsk Autonomous Okrug, 629604 The stock issuer's stake in the legal entity's authorized capital: 33.05% The stock issuer's stake in ordinary shares: 33.05% The entity's stake in the stock issuer's authorized capital: none Board of Directors: Igor Marchenko Stake in the stock issuer's authorized capital: none Alla Leshko Stake in the stock issuer's authorized capital: none Andrei Matevosov Stake in the stock issuer's authorized capital: none Pyotr Yanchev Stake in the stock issuer's authorized capital: none Chief executive: Alexei Belebezyev, General Director Stake in the stock issuer's authorized capital: none

8.1.5.27. Name: OOO Krasnoyarsk Oil Service Location: 23G Severnoye Shosse, Krasnoyarsk, 660049 Mailing address: 23G Severnoye Shosse, Krasnoyarsk, 660049 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Vyacheslav Ilyin, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.28. Name: OOO Sibneftenergo Location: 52 Oktvabrskava, Novosibirsk, 630099

Mailing address: 52 Oktyabrskaya, Novosibirsk, 630099

The stock issuer's stake in the legal entity's authorized capital: 19% The entity's stake in the stock issuer's authorized capital: *none* Chief executive: *Andrey Truhachyev*, General Director The general director's stake in the stock issuer's authorized capital: *none* Board of Directors and Company Board: none

#### 8.1.5.29. Name: OAO Uralnefteprodukt

Location: 69 Narodnoi Voli ul., Yekaterinburg, 620026 Mailing address: 69 Narodnoi Voli ul., Yekaterinburg, 620026 The stock issuer's stake in the legal entity's authorized capital: 16.74% The stock issuer's stake in ordinary shares: 16.74% The entity's stake in the stock issuer's authorized capital: none Chief executive: Denis Balalyukin, General Director Board of Directors:

Denis Balalyukin Stake in the stock issuer's authorized capital: none Vladimir Novikov Stake in the stock issuer's authorized capital: none Olga Semchishina Stake in the stock issuer's authorized capital: none Andrei Komarov Stake in the stock issuer's authorized capital: none Viktor Tuflyakov Stake in the stock issuer's authorized capital: none Company Board: none

8.1.5.30. Name: *OAO Yekaterinburgnefteprodukt* Location: *24 Sibirsky Trakt, Yekaterinburg, 620100* Mailing address: *24 Sibirsky Trakt, Yekaterinburg, 620100* The stock issuer's stake in the legal entity's authorized capital: 20.95% The stock issuer's stake in ordinary shares: 18.94% The entity's stake in the stock issuer's authorized capital: none Board of Directors: *Vladimir Baibus* Stake in the stock issuer's authorized capital: none *Dmitry Kuranoy* Stake in the stock issuer's authorized capital: none

Dmitry Kuranov Stake in the stock issuer's authorized capital: none Maxim Bondarenko Stake in the stock issuer's authorized capital: none Andrey Peretyat'ko Stake in the stock issuer's authorized capital: none Denis Balalykin Stake in the stock issuer's authorized capital: none General Director: Alexei Kulikov Stake in the stock issuer's authorized capital: none Company Board: none

### 8.1.5.31. Name: ZAO TV6 Region

Location: 33 Dolgorukovskaya, Bldg. 8, Moscow, 103030 Mailing address: 33 Dolgorukovskaya, Bldg. 8, Moscow, 103030 The stock issuer's stake in the legal entity's authorized capital: 12.5% The stock issuer's stake in ordinary shares: 12.5% The entity's stake in the stock issuer's authorized capital: none Chief executive: Yuli Dubov, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

#### 8.1.5.32. Name: OAO Mosnefteprodukt

Location: 15/7 P Krzhizhanovskogo, Moscow, 117218 Mailing address: 15/7 P Krzhizhanovskogo, Moscow, 117218 The stock issuer's stake in the legal entity's authorized capital: 9.92% The stock issuer's stake in ordinary shares: 4.39% The entity's stake in the stock issuer's authorized capital: none Chief executive: Oleg Nizyev, General Director Board of Directors: Vladimir Baibus Stake in the stock issuer's authorized capital: none I. Giniyatullin Stake in the stock issuer's authorized capital: none Andrei Komarov Stake in the stock issuer's authorized capital: none A. Korsak Stake in the stock issuer's authorized capital: none T. Mardakhiashvili Stake in the stock issuer's authorized capital: none G. Rovner Stake in the stock issuer's authorized capital: none Ye. Savostvanov Stake in the stock issuer's authorized capital: none N. Smagina Stake in the stock issuer's authorized capital: none R. Khalimov Stake in the stock issuer's authorized capital: none

#### Company Board:

Natalya Denisova Stake in the stock issuer's authorized capital: none Alexander Krauze Stake in the stock issuer's authorized capital: none Viktor Krotov Stake in the stock issuer's authorized capital: none Oleg Nizyev Stake in the stock issuer's authorized capital: none Olga Sedletskaya Stake in the stock issuer's authorized capital: none Sergei Udod Stake in the stock issuer's authorized capital: none Alexander Fateyev Stake in the stock issuer's authorized capital: none

8.1.5.33. Name: OOO Sibneft St. Petersburg Location: 10 Sovetsky pr., Sestroretsk, St. Petersburg, 197706 Mailing address: 10 Sovetsky pr., Sestroretsk, St. Petersburg, 197706 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Roman Uteshev, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

#### 8.1.5.34. Name: OOO Shiginskoye

Location: 2 Sovetskaya, Kargasok, Tomsk Region Mailing address: 2 Sovetskaya, Kargasok, Tomsk Region The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: none Chief executive: Gennady Lyubin, General Director The general director's stake in the stock issuer's authorized capital: none Board of Directors and Company Board: none

8.1.5.35. Name: OOO Sibneft Anadyr

Location: 2B Rultytegina, Anadyr, Chukotka Autonomous Okrug, 689000 Mailing address: 2B Rultytegina, Anadyr, Chukotka Autonomous Okrug, 689000 The stock issuer's stake in the legal entity's authorized capital: 100% The entity's stake in the stock issuer's authorized capital: *none* Chief executive: Yekaterina Mezintseva, General Director The general director's stake in the stock issuer's authorized capital: *none* Board of Directors and Company Board: none

## 8.1.6. Data on major deals made by the stock issuer

No deals whose value amounted to 10 percent or more of the stock issuer's assets value were accomplished during the quarter of the year under review.

### 8.1.7. The stock issuer's credit ratings

	1998	1999	2000	2001	2002	2003
						Ba2 – basic rating
Moody's					Ba3	Ba3 – bond rating
S&P					<b>B</b> +	<b>B</b> +
Fitch IBCA	BB+					

In 2004 Standard & Poor's reviewed downward Sibneft's rating from B+ to B. It has placed the company's rating on its credit watch list with "developing" outlook.

The international ratings agency Moody's has decided to keep Sibneft ratings on review for downgrade in connection with court injunctions having frozen part of assets of YUKOS which now holds a controlling stake in Sibneft. In the opinion of Moody's, a liquidity crisis YUKOS may face could also impair Sibneft.

Brief description of credit ratings

Moody's ratings definitions: Moody's fixes its ratings proceeding from a company's financial state and creditworthiness: best quality: Aaa acceptable risk level: Aa, A, Baa high risk level: Ba, B very high risk level: Caa, Ca lowest rating: C Additionally, Moody's also uses figures 1, 2 and 3 to fix ratings inside groups: Aaa1 is the highest rating.

## Standard & Poor's ratings:

A Standard & Poor's issue credit rating is a current opinion of the creditworthiness of an obligor.

**Long-term issue credit ratings**. Long-term ratings vary from AAA, which is the highest group, to D, which is the lowest one. The ratings from AA to CCC may be modified by the addition of a plus or minus sign to show relative standing within the major rating categories.

**Short-term issue credit ratings**. Short-term ratings range from A-1 for the highest degree of safety to D for the lowest grade. Within A-1 issues determined to possess extremely strong safety characteristics are denoted with a plus sign (+) designation.

AAA – very high ability to timely and fully meet its commitment on the obligation; the highest rating.

AA - The obligor's capacity to meet its financial commitment on the obligation is very strong.

**A** - An obligation rated A is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligations in higher-rated categories. However, the obligor's capacity to meet its financial commitment on the obligation is still strong.

**BBB** - An obligation rated BBB exhibits adequate protection parameters. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitment on the obligation.

BB – Out of danger in the short run, yet more sensitive to exposure to adverse business, financial, or economic conditions.

**B** - An obligation rated B is more vulnerable to nonpayment than obligations rated BB, but the obligor currently has the capacity to meet its financial commitment on the obligation.

**CCC** - An obligation rated CCC is currently vulnerable to nonpayment, and is dependent upon favorable business, financial, and economic conditions for the obligor to meet its financial commitment on the obligation.

**CC** - An obligation rated CC is currently highly vulnerable to nonpayment.

C - The C rating may be used to cover a situation where a bankruptcy petition has been filed or similar action has been taken, but payments on this obligation are being continued.

SD – Selective default on a particular obligation while payments continue on other obligations.

**D** - An obligation rated D is in payment default.

AAA, AA, A and BBB are investment grade ratings. Obligations rated BB, B, CC, CC, and C are regarded as having significant speculative characteristics.

# 8.2. Shares

# Category: ordinary nominal shares

Nominal value: 0.0016 rubles

Shares in circulation as of April 1, 2004: the number of floated shares less the shares on the issuer's balance sheet (4,741,299,639 - 5,305) = 4,741,294,334

Number of additional shares being placed: none

Number of 'declared' shares: no 'declared' shares

Number of treasury shares: **5,305 ordinary shares** 

Number of additional shares that could be placed: **no stock issue in progress** 

IS	ISSUES ONE AND TWO COMBINED							
	State Registration Number of the Issue	Placement Data	Placement Results					
1	52-1p-0796 October 17, 1995 (share issue cancelled)	The issue was placed within the period from October 31, 1995 through May 31, 1997. During privatization, the shares were placed through a securities auction and monetary and investment tenders.	The Issue Results Report was registered on August 10, 1998. The total number of shares actually placed was 4,516,396,250.					
2	1-02-00146-A December 16, 1998 (share issue cancelled)	The issue was placed through closed subscription from January 14, 1999 through March 16, 1999.	The Issue Results Report was registered on April 26, 1999. The number of shares actually placed totaled 224,903,389.					

On the basis of Instruction No. 03-1129/p, issued by the Russian Federal Securities Commission on June 17, 2002, Sibneft combined these two share emissions in its register on July 7, 2003. The registration numbers of the two share issues have been annulled, and both emissions have been assigned the new registration number 1-01-00146-A, June 17, 2003.

Combined Share Issue							
	State Registration Number of the Issue	Number of Shares	Nominal Value	Authorized Capital			
1	1-01-00146-A June 17, 2003	4,741,299,639	0.0016 rubles	7,586,079.4224 rubles			

# **Rights of the holders of each share of the issue:**

to alienate the shares held by them without the consent of other shareholders and/or the Company;

the shareholders of the Company shall have priority rights to buy additional shares and issued securities convertible into shares, when they are placed through open subscription, in quantities proportionate to the quantity of the shares of the respective category (type) held by them;

the shareholders of the Company who have voted against the placement by closed subscription of shares or securities convertible into shares or who have not participated in the vote on this matter shall have priority rights to buy additional shares and securities convertible into shares, when they are placed through closed subscription, in quantities proportionate to the quantity of the shares of the respective category (type) held by them. The said right shall not apply to the placement of shares or other securities convertible into shares through closed subscription exclusively among shareholders in the event that shareholders can acquire a whole number of placed shares or other securities convertible into shares of the respective category (type) held by them;

to receive a share of net profits (dividends) to be distributed among shareholders as prescribed by the law and the Charter depending on the category (type) of the shares held by him/her;

to receive part of the property of the Company (liquidation quota) remaining after the liquidation of the Company in proportion to the quantity of the shares of the respective category (type) held by him/her;

to have access to the documents of the Company as prescribed by the law and the Charter and to obtain copies thereof for pay;

to exercise other rights as prescribed by the laws, the Charter and decisions passed by the shareholders' general meeting within its authority.

# **Ordinary Shares**

Every ordinary share of the Company has equal nominal value and entitles its holder to an equal amount of rights

Under the Federal Law On Joint-Stock Companies the holders of ordinary shares of the Company can attend the general meeting of shareholders with the right to vote on matters within its authority and also have the right to receive dividends, and in the event of the liquidation of the Company the right to receive part of its property (liquidation quota).

### Voting Shares

The voting share shall be a share entitling its holder to the right to vote on all matters within the authority of the general meeting or on individual matters within its authority.

The share carrying the right to vote on all matters within the terms of reference of the general meeting shall be:

a fully paid ordinary share, with the exception of the shares at the disposal of the Company.

The shares carrying the right to vote on all matters within the authority of the general meeting of shareholders shall grant their holder the right:

to participate in voting (including by proxy) at the general shareholders meeting on all questions within its authority;

to nominate candidates for the agencies of the Company under the procedures and terms established by the law and by the Charter;

to make proposals for the agenda of the annual general shareholders meeting under the procedures and terms established by the law and by the Charter;

to request to see the list of persons entitled to attend the general shareholders meeting under the procedures and terms established by the law and by the Charter;

to have access to the accounting records and documents under the procedures and terms established by the law and by the Charter;

to request the convocation of an extraordinary general meeting of shareholders and/or verification of the financial and business operations of the Company by the auditing commission under the procedures and terms established by the law and by the Charter;

to request the buyout by the Company of all or part of his/her shares in cases prescribed by the law.

### 8.3. Data on prior security issues other than share issues

#### 8.4. Data on entities (persons) having provided backing for bonds

#### 8.5. Guarantees for meeting commitments concerning bond issue

OAO Sibneft has not issued any securities other than those listed in Item 8.2. It does not have any outstanding commitments concerning securities.

## 8.6. Registrar

### OAO Registrator R. O. S. T.

Physical address: 18 Stromynka Str., Bldg. 13, Moscow, Russian Federation Mailing address: 18 Stromynka Str., PO Box 9, Moscow 107996, Russian Federation Tel.: +7 (095) 771-7335, +7 (095) 771-7337 Fax: +7 (095) 777-7334 Internet: http://www.rrost.ru/ E-mail: rost@rrost.ru

OAO Registrator R. O. S. T. is a specialized registrar and operates under License No. 10-000-1-00264 issued by the Federal Securities Commission on December 3, 2002.

The company's original name, ZAO Stock Registration Company, changed in 2002 as a result of corporate reorganization. The registrar was founded in 1996 and since then has kept the registers of OAO Sibneft and its subsidiaries.

The registrar provides a full array of services related to the shareholders register and acts as both calculating committee for OAO Sibneft and agent for paying out dividends on Sibneft shares.

# 8.7. Legislation regulating imports and exports of capital which may influence dividend payouts, interest and other payment to non-residents.

Federal Law on Investment Activities in the Russian Federation in the Form of Capital Investment, No. 39-FZ, dated February 25, 1999

Federal Law on Foreign Investment in the Russian Federation, No. 160-FZ, dated July 9, 1999 Tax Code of the Russian Federation (Chapter 25)

The Russian Government's Ordinance No. 1272 of November 20, 1999, On Foreign Investment in the Russian Economy Using Funds in Special C Accounts of Non-Residents

Federal Law on Currency Regulation and Currency Control

The Bank of Russia's instruction No 93-I, dated October 12, 2000, On the Procedure for Opening Accounts with Authorized Banks for Non-Residents in Russian Currency and for Operations Using Those Accounts

# 8.8. Taxation of incomes on the stock issuer's securities.

Taxation of incomes on securities is regulated by Articles 280, 283, 284, 285, 286, 287, 309, 310, 312 and 329 of Section Two of the Russian Federation Tax Code, dated August 5, 2000, No. 117-FZ.

As a tax agent for dividends on ordinary nominal shares, OAO Sibneft makes payments with taxes deducted at the following rates:

- corporations that are residents of the Russian Federation -6%
- non-resident corporations 15%
- individual residents of the Russian Federation -6%
- non-resident individuals 30%

\* In the event that there are agreements on avoidance of double taxation with a country whose resident a shareholder is, the rate stipulated by those agreements are taken into account.

# 8.9. Dividend history

1	In 2000, further to the Board of Directors' decision of October 10, 2000, interim dividends were paid in the amount of 0.3 rubles per share.	Deadline for list of dividend recipients: September 30, 2000	Total of cash facilities disbursed by Sibneft: 1,422,389,891 rubles	As of July 1, 2004, actual payouts totaled 1,422,022,557.92
2	Further to the Board of Directors' decision of August 16, 2001, based on the results of the company's activities in the third quarter of 2001, interim dividends were paid in the amount of 3.79 rubles per share.	Deadline for list of dividend recipients: August 30, 2001	Total of cash facilities disbursed by Sibneft: 17,969,525,631 rubles	rubles As of July 1, 2004, actual payouts totaled 17,967,365,090.29 rubles
3	Further to the Board of Directors' decision of November 12, 2001, based on the results of the company's activities in the fourth quarter of 2001, interim dividends were paid in the amount of 2.32 rubles per share.	Deadline for list of dividend recipients: November 2, 2001	Total of cash facilities disbursed by Sibneft: 10,999,815,162 rubles	As of July 1, 2004, actual payouts totaled 10,998,205,575.83 rubles
4	On May 15, 2003, an Annual General Shareholders Meeting resolved to pay dividends, based on the company's 2002 operating results, in the amount of 7.22 rubles per share.	Deadline for list of dividend recipients: March 28, 2003	Total of cash facilities to be disbursed by Sibneft: 34,232,183,393.58 rubles. Payment deadline: May 31, 2004	As of July 1, 2004, actual payouts totaled 34,222,311,409.16 rubles
5	On September 15, 2003, an Extraordinary General Shareholders Meeting resolved to pay dividends, based on the company's first-half 2003 operating results, in the amount of 6.44 rubles per share.	Deadline for list of dividend recipients: July 31, 2003	Total of cash facilities to be disbursed by Sibneft: 30,533,969,675.16 rubles. Payment deadline: May 31, 2004	As of July 1, 2004, actual payouts totaled 30,523,039,066.03 rubles
6	On November 20, 2003, an Extraordinary General Shareholders Meeting resolved to pay dividends, based on the company's 9 month 2003 operating results, in the amount of 1.46 rubles per share.	Deadline for list of dividend recipients: September 30, 2003	Total of cash facilities to be disbursed by Sibneft: 6,922,297,472.94 rubles. Payment deadline: May 31, 2004	As of July 1, 2004, actual payouts totaled 6,918,883,649,84 rubles